



NEARLY 38,000 JOBS CREATED RETAINED & SAVED

by clients in 2019; \$4.4B in sales
generated; \$496.5M in government
contracts acquired; \$255.3M in
capital accessed

TESTIMONIAL

"I just wanted to thank you for your help during these difficult times (COVID-19). We are very grateful to all of you for always keeping us in the loop with SBA financial aids and walking us through the process. Thanks to you, Casa Gioia was able to receive \$25,000 through the EIDL and we are so very grateful for that."
—Mari Rubio, Owner, Casa Gioia, Miami

REGIONAL CENTER DIRECTORY

Pensacola.....	850.474.2528
Tallahassee.....	850.599.3407
Jacksonville.....	904.620.2476
Orlando.....	407.420.4850
Tampa.....	813.905.5800
Fort Myers.....	239.745.3700
Fort Pierce.....	772.336.6285
Fort Lauderdale.....	954.762.5235
Miami.....	305.779.9230
Headquarters.....	850.898.3479

→ FloridaSBDC.org

Helping Businesses Grow & Succeed

For over 40 years, the Florida SBDC Network has accelerated Florida's economy by providing vital support to the state's small business community. As the state's premier provider of entrepreneurial and business development services, the Florida SBDC Network provides entrepreneurs and small businesses with professional business consulting at no cost, management training, and information necessary to grow and succeed in a complex and competitive global environment.

Consultant expertise is focused on areas vital to accelerating business growth, including:

- ★ Strategic & business plan development
- ★ Accessing capital for business growth
- ★ Strategic intelligence & market research
- ★ Market & sales growth development
- ★ Exporting & international trade
- ★ Acquiring government contracts
- ★ Financial literacy & cash flow management
- ★ Business recovery & continuation

Specialized Services

In addition to our core service offerings, specialized services are available to qualifying Florida businesses looking to accelerate market growth:

- ★ **Growth Acceleration** provides in-depth business assessments and strategic planning for SMEs to develop sustainable growth strategies;
- ★ **Capital Access** assists emerging and growing businesses in locating, assessing, and securing capital for growth and development;
- ★ **International Trade** provides strategic research and market planning to help export-ready new-to-market, new-to-export businesses expand globally;
- ★ **Export Marketing Plan** assists qualified Florida-based, "new-to-export" manufacturers and professional service providers with overseas growth strategies through the development of customized export marketing plans;
- ★ **Government Contracting** assists established businesses expand by reaching new markets through federal, state, and local government contracting;
- ★ **Business Continuation** aids businesses in the development of emergency preparedness and recovery plans for natural and/or man-made disasters (i.e. hurricanes, cyberattacks).

A statewide partnership program nationally accredited by the Association of America's SBDCs and funded in part by the U.S. Small Business Administration, Defense Logistics Agency, State of Florida, and other private and public partners, with the University of West Florida serving as the network's headquarters. Florida SBDC services are extended to the public on a nondiscriminatory basis. Language assistance services are available for individuals with limited English proficiency.

**State Designated as Florida's Principal Provider
of Business Assistance [288.001, Fla. Stat.]**