

## 2019-20 Regional Demand Occupations List

Sorted by Occupational Title

Workforce Development Area 22 - Broward County

Selection Criteria:

- 1 FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)
- 2 80 annual openings and positive growth
- 3 Mean Wage of \$15.47/hour and Entry Wage of \$12.59/hour
- 4 High Skill/High Wage (HSHW) Occupations:  
Mean Wage of \$24.26/hour and Entry Wage of \$15.47/hour

SOC Code†	HSHW††	Occupational Title†	Annual Percent Growth	Annual Openings	2017 Hourly Wage Mean	2017 Hourly Wage Entry	FLDOE Training Code	In EFI Targeted Industry?	Data Source†††	
1	132011	HSHW	Accountants and Auditors	1.65	1,097	34.71	21.13	5	Yes	R
2	113011	HSHW	Administrative Services Managers	1.64	104	51.30	29.55	4	Yes	R
3	413011		Advertising Sales Agents	0.02	159	30.02	14.90	3	Yes	R
4	493011		Aircraft Mechanics and Service Technicians	1.67	193	26.19	14.46	3	Yes	R
5	532011	HSHW	Airline Pilots, Copilots, and Flight Engineers	NR	NR	47.98	33.71	4	Yes	R
6	173011	HSHW	Architectural and Civil Drafters	1.38	733	24.37	16.33	3	Yes	S
7	274011		Audio and Video Equipment Technicians	1.97	81	17.77	12.82	4	Yes	R
8	493021		Automotive Body and Related Repairers	1.36	1,217	19.60	12.46	3	No	S
9	433031		Bookkeeping, Accounting, and Auditing Clerks	0.38	1,304	19.92	13.70	4	Yes	R
10	493031	HSHW	Bus and Truck Mechanics and Diesel Engine Specialists	1.33	124	25.51	18.75	3	Yes	R
11	533021		Bus Drivers, Transit and Intercity	1.10	184	17.75	12.89	3	Yes	R
12	131199	HSHW	Business Operations Specialists, All Other	1.78	860	35.99	18.27	4	No	R
13	435011		Cargo and Freight Agents	1.60	677	21.18	13.04	3	Yes	S
14	472031		Carpenters	1.34	791	19.64	13.47	3	No	R
15	472051		Cement Masons and Concrete Finishers	2.04	108	17.70	12.96	3	No	R
16	351011	HSHW	Chefs and Head Cooks	1.10	84	27.94	16.06	3	No	R
17	111011	HSHW	Chief Executives	0.23	180	99.43	41.67	5	Yes	R
18	172051	HSHW	Civil Engineers	1.48	147	37.88	23.11	5	Yes	R
19	131031	HSHW	Claims Adjusters, Examiners, and Investigators	0.36	218	30.53	21.11	3	Yes	R
20	212011		Clergy	0.75	82	23.69	14.66	5	No	R
21	532012	HSHW	Commercial Pilots	1.51	559	44.11	24.76	3	Yes	S
22	131041	HSHW	Compliance Officers	1.01	161	32.10	18.38	3	No	R
23	113021	HSHW	Computer and Information Systems Managers	1.97	159	66.00	38.91	5	Yes	R
24	151143	HSHW	Computer Network Architects	1.38	158	42.19	24.41	3	Yes	R
25	151152	HSHW	Computer Network Support Specialists	1.96	110	26.93	18.01	3	Yes	R
26	151121	HSHW	Computer Systems Analysts	1.59	235	40.55	24.99	4	Yes	R
27	151151		Computer User Support Specialists	1.96	420	22.22	13.91	3	Yes	R
28	474011	HSHW	Construction and Building Inspectors	1.20	121	32.61	24.44	3	No	R
29	119021	HSHW	Construction Managers	1.47	332	48.11	28.89	4	No	R
30	131051	HSHW	Cost Estimators	1.57	152	29.11	18.75	4	No	R
31	151141	HSHW	Database Administrators	1.65	658	40.74	25.63	4	Yes	S
32	319091		Dental Assistants	1.61	276	18.70	14.09	3	Yes	R
33	292021		Dental Hygienists	1.59	112	25.63	15.29	4	Yes	R
34	472081		Drywall and Ceiling Tile Installers	0.69	96	19.65	13.70	3	No	R
35	472111		Electricians	1.05	667	22.76	14.94	3	No	R
36	252021	HSHW	Elementary School Teachers, Except Special Education	1.40	641	31.37	23.77	5	No	R
37	132051	HSHW	Financial Analysts	NR	NR	35.08	23.10	5	Yes	R
38	113031	HSHW	Financial Managers	2.36	246	66.88	36.12	5	Yes	R
39	332011	HSHW	Firefighters	0.94	178	31.65	22.70	3	No	R
40	471011	HSHW	First-Line Supervisors of Construction Trades and Extraction Workers	1.58	521	32.07	22.65	4	No	R
41	351012		First-Line Supervisors of Food Preparation and Serving Workers	1.28	953	20.13	12.62	3	No	R
42	371011		First-Line Supervisors of Housekeeping and Janitorial Workers	1.66	205	18.62	12.93	3	No	R
43	371012		First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers	1.62	127	23.00	16.18	3	No	R
44	491011	HSHW	First-Line Supervisors of Mechanics, Installers, and Repairers	1.31	342	30.76	19.74	3	No	R
45	411012	HSHW	First-Line Supervisors of Non-Retail Sales Workers	1.29	575	43.05	23.19	4	Yes	R
46	431011	HSHW	First-Line Supervisors of Office and Administrative Support Workers	0.86	1,185	27.22	17.23	4	Yes	R
47	391021		First-Line Supervisors of Personal Service Workers	1.32	188	20.87	14.83	3	No	R
48	511011	HSHW	First-Line Supervisors of Production and Operating Workers	0.76	224	27.10	17.52	3	Yes	R
49	411011		First-Line Supervisors of Retail Sales Workers	0.98	1,277	22.64	14.09	3	No	R
50	531031	HSHW	First-Line Supervisors of Transportation and Material-Moving Machine and Vehicle Operators	1.66	145	28.28	16.84	3	Yes	R
51	119051	HSHW	Food Service Managers	1.66	171	33.18	19.28	4	No	R
52	111021	HSHW	General and Operations Managers	1.60	910	59.24	25.93	4	Yes	R
53	472121		Glaziers	1.96	658	17.80	13.89	3	No	S
54	271024		Graphic Designers	0.88	192	23.12	15.08	4	Yes	R
55	292099		Health Technologists and Technicians, All Other	1.99	94	18.06	12.75	3	Yes	R
56	499021		Heating, Air Conditioning, and Refrigeration Mechanics and Installers	1.71	506	21.73	15.01	3	No	R
57	533032		Heavy and Tractor-Trailer Truck Drivers	1.36	769	20.65	14.66	3	Yes	R
58	434161		Human Resources Assistants, Except Payroll and Timekeeping	0.52	98	18.38	13.77	3	Yes	R
59	131071	HSHW	Human Resources Specialists	1.41	477	30.85	18.81	5	No	R
60	499041		Industrial Machinery Mechanics	1.17	120	23.34	16.41	3	Yes	R
61	537051		Industrial Truck and Tractor Operators	1.37	259	18.23	13.12	3	Yes	R
62	151122	HSHW	Information Security Analysts	3.22	553	41.33	26.32	3	Yes	S
63	413021		Insurance Sales Agents	1.25	621	30.83	15.09	3	Yes	R
64	271025		Interior Designers	1.47	119	20.79	13.41	4	Yes	R
65	252012	HSHW	Kindergarten Teachers, Except Special Education	1.30	155	30.03	21.42	5	No	R
66	292061		Licensed Practical and Licensed Vocational Nurses	1.30	280	22.13	17.73	3	Yes	R
67	434131		Loan Interviewers and Clerks	1.41	155	20.45	15.08	3	Yes	R

68	132072	HSHW	Loan Officers	1.41	158	39.65	21.09	4	Yes	R
69	514041		Machinists	0.95	120	18.96	12.67	3	Yes	R
70	131111	HSHW	Management Analysts	2.42	498	33.76	19.27	5	Yes	R
71	131161	HSHW	Market Research Analysts and Marketing Specialists	3.10	560	32.86	18.40	5	Yes	R
72	112021	HSHW	Marketing Managers	2.01	104	60.51	34.20	5	Yes	R
73	319011		Massage Therapists	2.59	206	20.36	13.46	3	No	R
74	292012		Medical and Clinical Laboratory Technicians	1.46	101	24.59	14.71	4	Yes	R
75	292011		Medical and Clinical Laboratory Technologists	1.32	118	24.59	14.71	4	Yes	R
76	119111	HSHW	Medical and Health Services Managers	1.75	166	65.45	40.33	5	Yes	R
77	319092		Medical Assistants	3.38	866	16.59	13.00	3	Yes	R
78	292071		Medical Records and Health Information Technicians	1.82	115	21.61	14.03	4	Yes	R
79	436013		Medical Secretaries	2.12	366	17.04	13.52	3	Yes	R
80	131121		Meeting, Convention, and Event Planners	1.84	1,102	22.66	13.72	4	No	S
81	252022	HSHW	Middle School Teachers, Except Special and Career/Technical Education	1.40	339	31.43	24.36	5	No	R
82	493042		Mobile Heavy Equipment Mechanics, Except Engines	1.51	636	21.91	15.35	3	Yes	S
83	493051		Motorboat Mechanics and Service Technicians	0.45	86	22.11	14.42	3	No	R
84	151142	HSHW	Network and Computer Systems Administrators	1.40	171	40.39	26.61	4	Yes	R
85	472073		Operating Engineers and Other Construction Equipment Operators	1.99	172	20.98	15.81	3	No	R
86	232011	HSHW	Paralegals and Legal Assistants	1.44	332	24.30	17.02	3	Yes	R
87	132052	HSHW	Personal Financial Advisors	1.99	150	47.12	24.29	5	Yes	R
88	312021	HSHW	Physical Therapist Assistants	3.42	939	30.15	23.70	4	Yes	S
89	472151		Pipelayers	1.38	666	19.14	13.62	3	No	S
90	472152		Plumbers, Pipefitters, and Steamfitters	1.69	334	21.20	15.05	3	No	R
91	333051	HSHW	Police and Sheriff's Patrol Officers	0.94	364	35.54	25.49	3	No	R
92	435031		Police, Fire, and Ambulance Dispatchers	1.35	705	19.53	13.95	3	No	S
93	339021		Private Detectives and Investigators	NR	NR	22.43	12.85	4	No	R
94	119141	HSHW	Property, Real Estate, and Community Association Managers	1.34	403	30.67	19.03	4	No	R
95	273031		Public Relations Specialists	1.30	120	27.37	15.12	5	Yes	R
96	131023	HSHW	Purchasing Agents, Except Wholesale, Retail, and Farm Products	0.17	150	28.76	18.79	4	Yes	R
97	292034	HSHW	Radiologic Technologists	1.74	1,016	26.55	19.26	3	Yes	S
98	419021		Real Estate Brokers	1.27	765	35.04	14.50	3	No	S
99	291141	HSHW	Registered Nurses	1.73	1,385	33.18	25.54	4	Yes	R
100	291126	HSHW	Respiratory Therapists	2.66	91	28.32	22.75	4	Yes	R
101	472181		Roofers	2.00	283	17.91	13.66	3	No	R
102	112022	HSHW	Sales Managers	1.65	199	67.79	36.83	5	Yes	R
103	414012		Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	1.20	12,317	28.64	12.69	3	Yes	S
104	414011	HSHW	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	1.39	428	43.55	16.86	3	Yes	R
105	252031	HSHW	Secondary School Teachers, Except Special and Career/Technical Education	1.41	344	35.35	27.11	5	No	R
106	413031	HSHW	Securities, Commodities, and Financial Services Sales Agents	0.33	262	36.07	16.22	5	Yes	R
107	492098		Security and Fire Alarm Systems Installers	1.52	867	20.40	14.48	3	No	S
108	472211		Sheet Metal Workers	1.42	199	18.66	13.74	3	No	R
109	151132	HSHW	Software Developers, Applications	3.62	496	43.26	27.72	4	Yes	R
110	151133	HSHW	Software Developers, Systems Software	1.90	172	45.43	31.03	5	Yes	R
111	472221		Structural Iron and Steel Workers	2.13	687	20.48	14.48	3	No	S
112	211011		Substance Abuse and Behavioral Disorder Counselors	2.34	96	23.76	13.72	5	No	R
113	292055		Surgical Technologists	1.84	90	22.63	18.12	3	Yes	R
114	173031		Surveying and Mapping Technicians	1.51	733	19.30	13.37	3	Yes	S
115	492022	HSHW	Telecommunications Equipment Installers and Repairers, Except Line Installers	0.37	305	29.01	19.67	3	Yes	R
116	499052		Telecommunications Line Installers and Repairers	0.63	87	19.39	14.56	3	Yes	R
117	131151	HSHW	Training and Development Specialists	2.48	241	30.55	18.55	5	Yes	R
118	339093		Transportation Security Screeners	NR	NR	NR	NR	3	No	R
119	151134	HSHW	Web Developers	1.72	90	34.03	18.24	3	Yes	R
120	514121		Welders, Cutters, Solderers, and Brazers	1.41	1,812	18.05	12.76	3	Yes	S

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage.

†††Data Source:

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.

NR = Not releasable.

EFI - Enterprise Florida, Inc.

# The list of the 20 occupations CSBD is recommending to be retained

## Sorted by Occupational Title

Workforce Development Area 22 - Broward County

	SOC Code	HSHW	Occupational Title	Entry Wage
1.	119041	HSHW	Architectural and Engineering Managers	\$43.38
2.	493023	-	Automotive Service Technicians and Mechanics	\$14.72
3.	492091	HSHW	Avionics Technician	\$19.60
4.	292031	-	Cardiovascular Technologists and Technicians	\$13.70
5.	151131	HSHW	Computer Programmers	\$20.63
6.	292032	HSHW	Diagnostic Medical Sonographers	\$24.80
7.	333021	HSHW	Detectives and Criminal Investigators	\$27.28
8.	436011	HSHW	Executive Secretaries and Executive Administrative Assistants	\$18.15
9.	172112	HSHW	Industrial Engineers	\$20.75
10.	436012	-	Legal Secretaries	\$13.35
11.	292081	-	Opticians, Dispensing	\$14.00
12.	292052	-	Pharmacy Technicians	\$14.00
13.	319097	-	Phlebotomists	\$15.00
14.	291071	HSHW	Physician Assistants	\$33.69
15.	339021	-	Private Detectives and Investigators	\$14.95
16.	272012	HSHW	Producers and Directors	\$17.80
17.	211093		Social and Human Service Assistants	\$13.52
18.	113071	HSHW	Transportation, Storage and Distribution Managers	\$30.41
19.	251194	HSHW	Vocational Education Teacher, Post-Secondary	\$17.55
20.	131022	HSHW	Wholesale and Retail Buyers, Except Farm Products	\$18.55

HSHW = High Skill/High Wage

SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.