

## 2020-21 Regional Demand Occupations List

Sorted by Occupational Title

Workforce Development Area 22 - Broward County

Selection Criteria:

- 1 FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)
- 2 80 annual openings and positive growth
- 3 Mean Wage of \$15.49/hour and Entry Wage of \$12.61/hour
- 4 High Skill/High Wage (HSHW) Occupations:  
Mean Wage of \$24.29/hour and Entry Wage of \$15.49/hour

SOC Code†	HSHW††	Occupational Title†	Annual Percent Growth	Annual Openings	2018 Hourly Wage		FLDOE Training Code	In EFI Targeted Industry?	Data Source†††
					Mean	Entry			
13-2011	HSHW	Accountants and Auditors	1.65	1,100	34.64	21.58	5	Yes	R
11-3011	HSHW	Administrative Services Managers	1.55	103	45.15	24.93	4	Yes	R
41-3011		Advertising Sales Agents	0.14	158	31.07	15.40	3	Yes	R
49-3011		Aircraft Mechanics and Service Technicians	1.59	212	27.57	15.18	3	Yes	R
53-2011	HSHW	Airline Pilots, Copilots, and Flight Engineers	1.47	585	90.58	47.57	4	Yes	S
11-9041	HSHW	Architectural and Engineering Managers	2.50	461	64.26	38.64	5	NR	NR
17-3011	HSHW	Architectural and Civil Drafters	2.50	87	26.53	18.75	5	NR	NR
27-4011		Audio and Video Equipment Technicians	1.51	628	21.47	13.02	4	Yes	S
49-3021		Automotive Body and Related Repairers	1.25	117	20.62	12.78	3	Yes	R
49-3023		Automotive Service Technicians and Mechanics	0.75	1,011	20.40	12.34	3	NR	NR
49-2091	HSHW	Avionics Technician	2.50	59	24.87	19.60	3	NR	NR
43-3031		Bookkeeping, Accounting, and Auditing Clerks	0.34	1,305	21.17	14.07	4	Yes	R
47-2021		Brickmasons and Blockmasons	1.54	882	18.61	12.70	3	No	S
49-3031	HSHW	Bus and Truck Mechanics and Diesel Engine Specialists	1.08	123	25.69	19.26	3	Yes	R
13-1199	HSHW	Business Operations Specialists, All Other	1.63	848	33.87	17.48	4	Yes	R
29-2031		Cardiovascular Technologists and Technicians	8.25	212	22.12	14.12	3	NR	NR
43-5011		Cargo and Freight Agents	8.25	86	18.27	13.04	3	NR	NR
47-2031		Carpenters	1.21	783	20.06	14.07	3	Yes	R
47-2051		Cement Masons and Concrete Finishers	1.95	108	18.99	13.75	3	Yes	R
35-1011		Chefs and Head Cooks	1.01	82	26.63	13.98	3	Yes	R
11-1011	HSHW	Chief Executives	0.11	180	94.13	31.50	5	Yes	R
17-2051	HSHW	Civil Engineers	1.14	138	41.49	23.72	5	Yes	R
13-1031	HSHW	Claims Adjusters, Examiners, and Investigators	0.42	263	30.78	21.06	3	Yes	R
21-2011		Clergy	0.75	82	22.16	14.58	5	Yes	R
21-1099		Community and Social Service Specialists, All Other	1.70	135	20.90	14.28	5	Yes	R
13-1041	HSHW	Compliance Officers	1.03	163	32.93	18.81	3	Yes	R
11-3021	HSHW	Computer and Information Systems Managers	1.88	161	64.64	36.86	5	Yes	R
15-1143	HSHW	Computer Network Architects	1.55	162	50.24	30.16	3	Yes	R
15-1152	HSHW	Computer Network Support Specialists	2.11	116	29.13	20.50	3	Yes	R
15-1199	HSHW	Computer Occupations, All Other	1.57	982	37.93	20.73	3	Yes	S
15-1131	HSHW	Computer Programmers	0.02	121	35.83	16.53	3	Yes	R
15-1121	HSHW	Computer Systems Analysts	1.64	241	46.74	26.23	4	Yes	R
15-1151		Computer User Support Specialists	1.90	422	23.30	14.44	3	Yes	R
47-4011	HSHW	Construction and Building Inspectors	1.03	116	33.77	25.15	3	Yes	R
11-9021	HSHW	Construction Managers	1.29	316	46.76	29.93	4	Yes	R
13-1051	HSHW	Cost Estimators	1.25	147	32.92	20.91	4	Yes	R
15-1141	HSHW	Database Administrators	1.63	677	41.76	25.88	4	Yes	S

## 2020-21 Regional Demand Occupations List

Sorted by Occupational Title

Workforce Development Area 22 - Broward County

Selection Criteria:

- 1 FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)
- 2 80 annual openings and positive growth
- 3 Mean Wage of \$15.49/hour and Entry Wage of \$12.61/hour
- 4 High Skill/High Wage (HSHW) Occupations:  
Mean Wage of \$24.29/hour and Entry Wage of \$15.49/hour

SOC Code†	HSHW††	Occupational Title†	Annual		2018 Hourly Wage		FLDOE Training Code	In EFI Targeted Industry?	Data Source†††
			Percent Growth	Annual Openings	Mean	Entry			
31-9091		Dental Assistants	1.60	287	19.31	14.51	3	Yes	R
29-2021		Dental Hygienists	1.51	117	25.24	13.84	4	Yes	R
33-3021	HSHW	Detectives and Criminal Investigators	3.00	68	43.67	28.15	3	NR	NR
29-2032	HSHW	Diagnostic Medical Sonographers	2.70	501	31.65	24.44	3	Yes	S
21-2021		Directors, Religious Activities and Education	0.61	80	19.84	13.35	5	No	R
47-2111		Electricians	0.98	647	23.69	15.86	3	Yes	R
25-2021	HSHW	Elementary School Teachers, except special education	2.50	393	24.56	23.77	5	NR	NR
43-6011		Executive Secretaries	0.01	281	27.10	18.15	4	NR	NR
13-2051	HSHW	Financial Analysts	4.75	NR	23.95	34.68	5	Yes	R
11-3031	HSHW	Financial Managers	2.29	248	62.62	33.55	5	Yes	R
13-2099	HSHW	Financial Specialists, All Other	1.46	770	32.46	17.81	3	Yes	S
33-2011	HSHW	Firefighters	1.07	181	33.15	23.20	3	Yes	R
47-1011	HSHW	First-Line Supervisors of Construction Trades and Extraction Workers	1.36	509	32.72	22.65	4	Yes	R
35-1012		First Line Supervisors of Food Preparation and Serving Workers	11.00	3,215	17.10	12.62	4	NR	NR
37-1011		First-Line Supervisors of Housekeeping and Janitorial Workers	1.56	202	20.30	14.13	3	Yes	R
37-1012		First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers	1.61	128	22.62	15.90	3	Yes	R
49-1011	HSHW	First-Line Supervisors of Mechanics, Installers, and Repairers	1.25	338	30.34	18.49	3	Yes	R
41-1012	HSHW	First-Line Supervisors of Non-Retail Sales Workers	1.12	546	41.09	22.66	4	Yes	R
43-1011	HSHW	First-Line Supervisors of Office and Administrative Support Workers	0.71	1,166	27.52	16.95	4	Yes	R
39-1021		First-Line Supervisors of Personal Service Workers	1.33	185	20.25	13.60	3	Yes	R
51-1011	HSHW	First-Line Supervisors of Production and Operating Workers	0.55	217	28.39	18.62	3	Yes	R
41-1011		First-Line Supervisors of Retail Sales Workers	0.87	1,227	24.04	15.10	3	Yes	R
11-9051	HSHW	Food Service Managers	1.36	165	34.22	17.95	4	Yes	R
11-1021	HSHW	General and Operations Managers	1.42	897	58.15	24.79	4	Yes	R
47-2121		Glaziers	1.66	685	18.26	13.74	3	Yes	S
27-1024		Graphic Designers	0.86	192	23.59	13.60	4	Yes	R
29-2099		Health Technologists and Technicians, All Other	1.85	92	19.21	13.99	3	Yes	R
49-9021		Heating, Air Conditioning, and Refrigeration Mechanics and Installers	1.63	495	21.79	15.78	3	Yes	R
53-3032		Heavy and Tractor-Trailer Truck Drivers	0.91	755	20.01	14.13	3	Yes	R
43-4161		Human Resources Assistants, Except Payroll and Timekeeping	0.37	97	18.71	14.14	3	Yes	R
13-1071	HSHW	Human Resources Specialists	1.37	478	29.71	18.40	4	Yes	R
17-2112	HSHW	Industrial Engineers	8.25	362	34.76	22.03	5	NR	NR
49-9041		Industrial Machinery Mechanics	1.15	121	22.59	15.70	3	Yes	R
53-7051	HSHW	Industrial Truck and Tractor Operators	0.77	2,744	17.53	12.35	3	Yes	S
15-1122	HSHW	Information Security Analysts	3.36	578	44.21	27.96	3	Yes	S
41-3021		Insurance Sales Agents	1.23	683	30.57	13.52	3	Yes	R
27-1025		Interior Designers	0.93	109	21.54	13.86	4	Yes	R
25-2012	HSHW	Kindergarten Teachers, Except Special Education	1.30	151	25.10	20.94	5	No	R
43-6012		Legal Secretaries	0.00	248	22.69	14.38	3	NR	NR
29-2061		Licensed Practical and Licensed Vocational Nurses	1.11	270	22.44	18.04	3	Yes	R
43-4131		Loan Interviewers and Clerks	1.29	158	21.54	15.62	3	Yes	R
13-2072	HSHW	Loan Officers	1.08	153	37.18	20.45	4	Yes	R
51-4041		Machinists	0.84	126	19.65	12.80	3	Yes	R
13-1111	HSHW	Management Analysts	2.08	490	34.68	20.35	5	Yes	R
11-9199	HSHW	Managers, All Other	1.15	355	46.73	23.51	4	Yes	R
13-1161	HSHW	Market Research Analysts and Marketing Specialists	2.75	548	34.72	16.98	5	Yes	R
11-2021	HSHW	Marketing Managers	1.71	104	59.85	33.90	5	Yes	R
31-9011		Massage Therapists	2.67	213	18.31	13.67	3	Yes	R
29-2012		Medical and Clinical Laboratory Technicians	1.15	104	24.93	14.56	4	Yes	R
29-2011		Medical and Clinical Laboratory Technologists	1.04	119	24.93	14.56	4	Yes	R
11-9111	HSHW	Medical and Health Services Managers	1.58	164	69.35	39.16	5	Yes	R
31-9092		Medical Assistants	3.28	892	17.56	13.61	3	Yes	R
29-2071		Medical Records and Health Information Technicians	1.78	114	21.85	13.80	4	Yes	R
43-6013		Medical Secretaries	1.91	364	17.26	13.40	3	Yes	R
13-1121		Meeting, Convention, and Event Planners	1.66	1,083	23.53	14.14	4	Yes	S

## 2020-21 Regional Demand Occupations List

Sorted by Occupational Title

Workforce Development Area 22 - Broward County

**Selection Criteria:**

- 1 FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)
- 2 80 annual openings and positive growth
- 3 Mean Wage of \$15.49/hour and Entry Wage of \$12.61/hour
- 4 High Skill/High Wage (HSHW) Occupations:  
Mean Wage of \$24.29/hour and Entry Wage of \$15.49/hour

SOC Code†	HSHW‡	Occupational Title‡	Annual		2018 Hourly Wage		FLDOE Training Code	In EFI Targeted Industry?	Data Source†††
			Percent Growth	Annual Openings	Mean	Entry			
25-2022	HSHW	Middle School Teachers, Except Special and Career/Technical Education	1.38	330	25.80	18.99	5	No	R
49-3051		Motorboat Mechanics and Service Technicians	0.62	83	22.67	15.03	3	Yes	R
15-1142	HSHW	Network and Computer Systems Administrators	1.41	174	40.96	26.62	4	Yes	R
47-2073		Operating Engineers and Other Construction Equipment Operators	1.81	171	21.30	14.95	3	Yes	R
29-2081		Opticians/ Dispensing	8.25	118	17.59	14.00	3	NR	NR
23-2011	HSHW	Paralegals and Legal Assistants	1.76	363	25.86	17.81	3	Yes	R
13-2052	HSHW	Personal Financial Advisors	1.78	150	42.01	23.10	5	Yes	R
29-2052		Pharmacy Technicians	8.25	614	16.34	15.04	3	NR	NR
31-9097		Phlebotomists	2.32	1,151	15.52	12.45	3	Yes	S
31-2021	HSHW	Physical Therapist Assistants	2.97	917	29.64	22.61	4	Yes	S
29-1071	HSHW	Physician Assistants	11.00	204	52.83	38.01	5	NR	NR
47-2152		Plumbers, Pipefitters, and Steamfitters	1.65	327	21.75	15.81	3	Yes	R
33-3051	HSHW	Police and Sheriff's Patrol Officers	1.08	370	35.65	26.50	3	No	R
43-5031		Police, Fire, and Ambulance Dispatchers	5.25	64	25.97	13.95	3	NR	NR
25-1199	HSHW	Postsecondary Teachers, All Other	2.00	95	40.40	21.39	4	No	R
33-9021		Private Detectives and Investigators	NR	NR	20.32	13.36	3	No	R
27-2012	HSHW	Producers and Directors	5.00	89	28.93	19.39	5	NR	NR
11-9141	HSHW	Property, Real Estate, and Community Association Managers	1.29	391	30.23	19.41	4	Yes	R
27-3031		Public Relations Specialists	1.21	118	27.28	15.08	5	Yes	R
13-1023	HSHW	Purchasing Agents, Except Wholesale, Retail, and Farm Products	0.19	152	29.15	19.10	4	No	R
29-2034	HSHW	Radiologic Technologists	1.62	1,021	27.23	19.61	3	Yes	S
41-9022		Real Estate Sales Agents	1.16	4,463	28.24	12.53	3	Yes	S
41-9021		Real Estate Brokers	8.25	65	18.04	14.52	3	NR	NR
29-1141	HSHW	Registered Nurses	1.49	1,345	33.89	26.46	4	Yes	R
29-1126	HSHW	Respiratory Therapists	2.42	87	27.66	21.97	4	Yes	R
11-2022	HSHW	Sales Managers	1.48	197	64.63	35.49	5	Yes	R
41-4012		Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	1.09	1,537	27.74	12.91	3	Yes	R
41-4011	HSHW	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	1.41	416	41.82	17.42	3	Yes	R
25-2031	HSHW	Secondary School Teachers, Except Special and Career/Technical Education	1.41	334	25.56	18.94	5	No	R
41-3031	HSHW	Securities, Commodities, and Financial Services Sales Agents	0.27	260	37.80	16.88	5	Yes	R
49-2098		Security and Fire Alarm Systems Installers	1.63	894	20.21	14.38	3	No	S
47-2211		Sheet Metal Workers	1.29	190	19.29	14.41	3	Yes	R
21-1093		Social and Human Services Assistant	11.00	1,846	17.89	13.52	3	NR	NR
15-1132	HSHW	Software Developers, Applications	3.64	509	47.16	30.71	4	Yes	R
15-1133	HSHW	Software Developers, Systems Software	1.91	171	43.66	28.89	5	Yes	R
47-2221		Structural Iron and Steel Workers	1.72	702	21.10	14.52	3	Yes	S
21-1011		Substance Abuse and Behavioral Disorder Counselors	2.30	94	22.22	15.10	5	Yes	R
29-2055		Surgical Technologists	1.68	90	23.36	18.07	3	Yes	R
49-2022	HSHW	Telecommunications Equipment Installers and Repairers, Except Line Installers	0.40	302	30.30	22.20	3	Yes	R
49-9052		Telecommunications Line Installers and Repairers	0.60	85	20.35	14.87	3	Yes	R
13-1151		Training and Development Specialists	2.01	230	28.58	14.77	5	Yes	R
33-9093		Transportation Security Screeners	NR	NR	19.67	17.18	4	No	R
11-3071	HSHW	Transportation, Storage and Distribution Managers	5.00	366	41.60	30.41	5	NR	NR
25-1194		Vocational Education	0.00	273	27.88	17.55	3	NR	NR
15-1134	HSHW	Web Developers	1.56	91	34.05	18.04	3	Yes	R
51-4121		Welders, Cutters, Solderers, and Brazers	1.14	1,815	19.07	13.53	3	Yes	S

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

‡HSHW = High Skill/High Wage.

††Data Source:

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.

NR = Not releasable.

EFI - Enterprise Florida, Inc.