

# Broward Workforce Development Board One-Stop Services Committee

Tuesday, August 5, 2025 12:30 p.m. – 2:00 p.m.

 Zoom Meeting ID:
 730 243 5583

 Zoom Password:
 223498

 Zoom Call-In:
 1 646 876 9923

# CareerSource Broward Boardroom 2890 West Cypress Creek Road, Ft. Lauderdale, FL 33309

This meeting is being held in person.

This meeting is also accessible via a Zoom video conference.

#### PROTOCOL FOR TELEPHONE/ZOOM MEETING

- 1. Please state your name when making or seconding a motion. Such as "I move the item, and your name "Jane Doe." Please also identify yourself when asking a question.
- 2. Put your phone/microphone on mute when not speaking. Don't forget to take it off when you wish to speak. Telephone users must press \*6 to mute or unmute yourself.
- 3. Votes in the affirmative should be "aye" and in opposition should be "no" (delays in responding sometimes make it difficult to determine the intent of the vote).
- 4. Please be in a quiet area free of background noise, so we may hear you clearly when you are speaking. When using Zoom, please make sure the background is appropriate or choose one of their virtual backgrounds.
- 5. If you are calling and must leave the call, please don't put your phone on hold. In some cases, we will get music or recorded messages and we will not be able to conduct business.
- 6. If you are using your phone for audio, please identify yourself on the screen and state the last 4 digits of the number you are calling from.
- 7. Please note the chat function has been disabled.

The Committee is reminded of the conflict-of-interest provisions. In declaring a conflict, please refrain from voting or discussion and declare the following information: 1) your name and position on the Board, 2) the nature of the conflict, and 3) who will gain or lose as a result of the conflict. Please also fill out form 8B <u>prior</u> to the meeting.

#### MEETING AGENDA

### **IDENTIFICATION AND INTRODUCTION OF ANY UNIDENTIFIED CALLERS**

#### **SELF-INTRODUCTIONS**

#### **APPROVAL OF MINUTES**

Approval of the Minutes of the 6/5 One-Stop Services Committee Meeting.

**RECOMM** Approval

ACTION Motion for Approval EXHIBIT Minutes of the Meeting

Pages 8 – 12

### **NEW BUSINESS**

## 1. One-Stop Operator (OSO) Contract for PY 25/26

Consideration to award the contract for delivery of OSO services to Workforce Guidance Associates, LLC. (WGA) at an annual cost of up to \$114,000. On 5/19, CSBD issued a Request for Quotes (RFQ) for an OSO. The RFQ was published in two papers and on our website. A notice was also sent to all entities that are registered in our database to receive notice when proposals are released. We received one quote from the current OSO, WGA. CSBD is satisfied with WGA. The contract will be for one (1) year with up to two (2) one-year renewals for a total of three (3) years.

**RECOMM** Approval

ACTION Motion for Approval EXHIBIT Memo #01-25 (OPS)

Pages 13 - 14

## 2. Accept Florida Storms Funds

Consideration to accept \$500,000 in National Emergency Grant – Florida Storms funds from Florida Commerce. These funds were awarded to Florida to assist areas affected by storms, tornadoes, and flooding. Locally, this funding will be used to provide career services and training to WIOA eligible participants whose employment was affected by the inclement weather or those who are long-term unemployed and need services to return to work.

**RECOMM** Approval

**ACTION** Motion for Approval

**EXHIBIT** None

# 3. Accept Simply Healthcare Funds

Consideration to accept \$20,000 from Simply Healthcare. Simply Healthcare has created The Community Resource Link. The Link provides a platform of providers, including CSBD, for Simply Healthcare to utilize in referring its customers to employment and other services. CSBD will provide an opportunity for them to showcase their organization at three (3) of our events.

**RECOMM** Approval

**ACTION** Motion for Approval

**EXHIBIT** None

# 4. Entry Level Healthcare Occupations for Welfare Transition & Youth Program Participants

Consideration to approve the ability to use scholarships for Home Health Aide/Personal Care Assistant training for Welfare Transition and WIOA Youth program participants. These occupations prepare students for employment with an entry wage of \$12.86 per hour. As the training will not result in the wage we require for our WIOA Adult participants, training will be available only to our WTP and WIOA Out-of-School youth participants. Both occupations are critical entry-level roles within Broward County's healthcare industry, which continues to experience sustained demand and workforce shortages. These positions offer individuals a direct pathway into healthcare, providing foundational experience that can lead to advancement into higher-wage and higher-skill roles.

**RECOMM** Approval

**ACTION** Motion for Approval

**EXHIBIT** None

# 5. Updates to the One-Stop Committee Matrix

Consideration to review and approve the updates to the PY 25/26 Strategic Planning Matrix. At the 6/5 meeting, the One-Stop Committee members reviewed the objectives and approved CSBD staff to develop the next steps and benchmarks, which are now included in the matrix.

**RECOMM** Approval

ACTION Motion for Approval EXHIBIT Strategic Planning Matrix

Pages 15 - 20

#### **REPORTS**

## 1. Aviation and Marine Job Fair

On 6/24, CareerSource Broward hosted a "neighborhood" job fair, spotlighting opportunities within the thriving Aviation and Marine industries. Held at the South One-Stop Center, this event brought together 10 top-tier employers and attracted over 70 enthusiastic job seekers eager to launch or advance their careers. Participating employers included industry leaders such as 2Lyons Aerospace, Banyan Air Services, Swissport USA, Dayton-Granger, HEICO, Marine International Diesels, and Offshore Marine Towing, each actively recruiting for positions ranging from technical roles to specialized trades. Employers and attendees gave positive feedback, affirming the event's success. This job fair was part of a strategy developed from insights in prior industry forums, advancing our efforts to meet workforce needs in these industries. We will continue to follow up with the employers as candidates move through the interview process.

ACTION None EXHIBIT None

#### 2. Job Seeker Infograph July 2024 – June 2025

CSBD's Job Seeker Services Infograph was created to convey information on our services to job seekers quickly through visuals. This infograph is ideal for enhancing our storytelling and increasing the shareability of content across various platforms.

ACTION None

**EXHIBIT** CSBD Job Seeker Services Infograph

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# 3. Targeted Occupation List (TOL)

As we always do, we researched the State's preliminary TOL and compared it to the Board-approved criteria. To get input and feedback on the State's proposed list and gather additional relevant labor market data, we sent the preliminary TOL to 1) members of the Education and Industry Consortium 2) local education and business stakeholders 3) community partners and 4) business leaders and invited them to a publicly noticed meeting held on 7/17. At the meeting, we provided an overview of the PY 25/26 TOL and the governing board's criteria for updating the TOL. Based upon our review and community input, CSBD recommended 1) adding twelve (12) new occupations proposed by the State and 2) retaining forty-one (41) occupations proposed by the State for removal.

ACTION None

**EXHIBITS** Memo #01-25 (BR)

PY 25-26 Targeted Occupations List

Pages 22 - 31

#### 4. Monthly Performance Report

The performance for June is provided. The data reflects that within the Big 6 Regions, CSBD is in a three-way tie for 1<sup>st</sup> in WIOA Entered Employment Rate (EER), 1<sup>st</sup> in WTP All Family Participation Rate and 2-Parent Family Participation Rate, and 2<sup>nd</sup> in Wagner Peyser EER.

ACTION None

**EXHIBIT** Performance Report for June

Pages 32 - 43

# 5. Broward County Unemployment and Economic Dashboard

The unemployment rate in Broward County was 3.7 percent in June 2025. This rate was 0.3 percentage points higher than the region's year-ago rate. In June 2025, Broward County's unemployment rate was 0.2 percentage point lower than the State's 3.9 percent rate. Out of a labor force of 1,087,810, down 939 (-0.1 percent) over the year, there were 40,301 unemployed Broward County residents. CSBD also created a dashboard allowing website visitors to review the current and historical economic and workforce status of Broward County. The dashboard is a value-added resource allowing businesses and those looking to move to Broward the ability to make data-informed decisions.

**ACTION** NONE

**EXHIBIT** Broward County Labor Market Information

CareerSource Broward Dashboard

Pages 44 - 45

MATTERS FROM THE ONE-STOP SERVICES COMMITTEE CHAIR

MATTERS FROM THE ONE-STOP SERVICES COMMITTEE

MATTERS FROM THE FLOOR

MATTERS FROM THE PRESIDENT/CEO

**ADJOURNMENT** 

THE NEXT ONE-STOP SERVICES COMMITTEE MEETING IS SEPTEMBER 30, 2025



# **Broward Workforce Development Board**

# **One-Stop Services Committee**

Thursday, June 5, 2025 12:30 p.m. – 2:00 p.m.

**Zoom Meeting ID:** Zoom Password:

730 243 5583 223498

Zoom Call-In: 1 646 876 9923

#### **MEETING MINUTES**

# CareerSource Broward Boardroom 2890 West Cypress Creek Road, Ft. Lauderdale, FL 33309

# The Committee was reminded of the conflict-of-interest provisions.

ATTENDEES: Catherina Rozario, Sheri Brown Grosvenor, Marjorie Walters, and Rick Shawbell, who chaired the meeting.

STAFF: Carol Hylton, Kimberly Bryant, Ron Moffett, Mark Klincewicz, Rochelle Daniels, Kaminnie Kangal, and LaTanya Brown.

#### APPROVAL OF MINUTES

Approval of the Minutes of the 3/25 One-Stop Services Committee meeting.

On a motion made by Rick Shawbell and seconded by Catherina Rozario, the One-Stop Services Committee unanimously approved the minutes of the 3/25 meeting.

#### **NEW BUSINESS**

## 1. PY 25/26 Preliminary Budget

Considered approval of the Program Year (PY) 25/26 preliminary budget. The preliminary budget reflects an overall decrease of 15% or (\$2,422,771) in the State formula allocations and carry forward funds. The total amount of formula and carry forward that we project to be available in PY 25/26 is \$13,729,601 as compared to the actual of \$16,152,372 in PY 24/25. The budget continues to emphasize investments in customer training and getting the unemployed back to work, and it aligns with WIOA and achieving the Board's strategic initiatives and key business results. CSBD recommends acceptance and approval of the preliminary PY 25/26 budget.

Rick Shawbell presented the item, and Ron Moffett reviewed the recommendation.

During his presentation, Mr. Moffett highlighted the strategies to address the reduction in funding, including 1) managing our vacancy fill rate throughout the year 2) cross-training staff so they can assist customers through our dedicated grants and 3) implementing AI strategies to automate some processes further.

Mr. Shawbell thanked Mr. Moffett, stating that he appreciated the thoroughness in explaining the budget.

Carol Hylton indicated that we are also working diligently to reduce our facilities and related costs.

Mr. Shawbell inquired if the goal was to keep the North One-Stop Center in the same general area. Ms. Hylton confirmed that it was, as we want to make it convenient for customers to have access to a center near them.

On a motion made by Rick Shawbell and seconded by Sheri Brown Grosvenor, the One-Stop Services Committee unanimously approved the PY 25/26 Preliminary Budget.

# 2. Continued Eligibility for Five (5) Current Training Providers

Considered the approval of continued eligibility for the period 6/30/25 through 6/30/27 and maintain currently approved occupational training programs on our ITA List for 1) Dentrilogy Academy 2) Hollywood Career Institute 3) Dick Robinson Media Code School, LLC. dba Connecticut School of Broadcasting 4) Dick Robinson Media Code School, LLC. dba Palm Beach Code School and 5) Margate Medical Training Center. This is in accordance with WIOA, which requires providers to be re-evaluated and approved for continuation on the Eligible Training Providers List.

Rick Shawbell introduced the item. Kimberly Bryant presented it and reviewed the recommendations.

On a motion made by Rick Shawbell and seconded by Marjorie Walters, the One-Stop Services Committee unanimously approved continued eligibility for 1) Dentrilogy Academy, 2) Hollywood Career Institute, 3) Dick Robinson Media Code School, LLC. dba Connecticut School of Broadcasting, 4) Dick Robinson Media Code School, LLC. dba Palm Beach Code School, and 5) Margate Medical Training Center for the period 6/30/25 through 6/30/27.

#### 3. One-Stop Services Committee (OSSC) Strategic Planning Matrix PY 25/26

Considered 1) approving the matrix and 2) assigning CSBD staff to develop the next steps and benchmarks, then bring updates to the committee. On 4/24, the Board held its annual planning meeting. At the meeting, the workgroup discussed and made recommendations for the upcoming year. The Board approved these recommendations at the 5/22 meeting, and staff has distributed the recommendations amongst Board committees. Each committee tracks the goals and objectives in the form of a strategic planning matrix. The proposed PY 25/26 matrix is presented for your review.

Kimberly Bryant presented the item and reviewed the objectives assigned to the One-Stop Services Committee Matrix.

Sheri Brown Grosvenor inquired if it is the intention that the Al Guidebook be relevant to our local employers.

Ms. Hylton responded that many employers want to move forward with AI but are unsure of how to do it. Ms. Hylton explained that the consultant will be conducting listening sessions with local CEOs in the community to get a better understanding of what they are looking for, and the AI Guidebook will incorporate their needs.

Sheri Brown Grosvenor thinks it's great initiative and loves that we are ahead of the curve on that. She is very impressed that we are taking the time to do the research and put the book together.

Ms. Hylton added that the Request for Quotes is ready and will be released shortly. Ms. Hylton offered to notify Ms. Brown Grosvenor when it is released.

On a motion made by Rick Shawbell and seconded by Sheri Brown Grosvenor, the One-Stop Services Committee unanimously approved 1) the strategic planning matrix and 2) assigning CSBD staff to develop the next steps and benchmarks, and bring updates to the committee.

#### **REPORTS**

# 1. Individual Training Account (ITA) Provider Performance

CSBD conducted its semi-annual analysis of ITA provider performance and found that The Academy of South Florida's 1) Network Technician 2) Business Analyst and 3) Cyber Security Professional programs did not achieve a 70% training-related employment rate. Per Board policy, we suspended referrals to these programs until such time as performance is met and notified the school.

Rick Shawbell introduced the item. Kimberly Bryant reviewed the item.

### 2. 2025 Paychecks for Patriots Job Fair Planning

CSBD staff have begun planning for our Paychecks for Patriots job fair that will be held in November. This year, we plan to return to the Community Center in Tamarac and have engaged their team in a joint meeting to debrief last year's event and explore opportunities for continuous improvement. Additional planning meetings will be scheduled to address parking and traffic control to ensure a well-organized, safe, and customer-friendly experience for both employers and job seekers.

Rick Shawbell introduced the item. Kimberly Bryant provided an overview of the item.

Mr. Shawbell exclaimed that it is a great event and has expanded over the years. Each time it gets better and better, and he's looking forward to this year's event.

# 3. Job Seeker Infograph April 2024 – March 2025

CSBD's Job Seeker Services Infograph was created to convey information about the delivery of our services to job seekers quickly and clearly through visual elements. This infograph is ideal for enhancing our storytelling and increasing the shareability of content across various platforms. CSBD placed 2,454 job seekers into employment, awarded over \$2.9 million in scholarships for training, and served 7,288 job seekers from special populations.

Rick Shawbell introduced the item and Kimberly Bryant provided an explanation of the Infograph.

# 4. Monthly Performance Report

The current performance for the month of April is provided. The data reflects that within the Big 6 Regions, CSBD is in a four-way tie for 1st in WIOA Entered Employment Rate (EER), 1st in Veterans EER, 1st in Welfare Transition (WT) All Family participation Rate and 2nd in Two-Parent participation Rate, 2nd in Wagner Peyser EER, and 3rd in WTP EER.

Rick Shawbell introduced the item, and Kimberly Bryant reviewed the information.

## 5. Laurie Moran Partnership Award

CSBD was honored with the prestigious Laurie Moran Partnership Award at the National Association of Workforce Boards' annual conference. CSBD was selected for our strategic partnerships with the Greater Fort Lauderdale and the Greater Hollywood Chambers of Commerce. Photos from the award ceremony are linked in our social media post below.

Rick Shawbell introduced the item. Kimberly Bryant described the award, and then Mark Klincewicz provided some highlights from the event. Mr. Klincewicz also shared that we are very proud to receive such a prestigious award, as our partnership with the Chambers of Commerce was reflected in this award.

## 6. CSBD Top Workplace Recognition

We are thrilled to announce that CSBD has been recognized as a 2025 Top Workplace by the South Florida Sun Sentinel! This prestigious award is based entirely on employee feedback and reflects our organization's commitment to fostering a positive, supportive, and mission-driven work environment. It highlights the passion our team brings to serving the Broward County community and helping businesses and job seekers thrive. We are proud of this achievement and grateful to every staff member whose dedication made this recognition possible.

Rick Shawbell introduced the item and Kimberly Bryant explained the award and showcased some of the pictures.

Mr. Shawbell remarked on the significance of the recognition, stating it reflects the impressive efforts of leadership in fostering a remarkable workplace environment. He added that he was humbled by the important work being done. Ms. Hylton thanked him for his comments.

### 7. Broward County Unemployment and Economic Dashboard

The unemployment rate in Broward County was 3.2 percent in April 2025. This rate was 0.4 percentage points higher than the region's year-ago rate. In April 2025, Broward County's unemployment rate was 0.3 lower than the State's rate. Out of a labor force of 1,085,636, up 3,550 (+0.3%) over the year, there were 35,168 unemployed Broward County residents. The dashboard is a value-added resource allowing businesses the ability to make data-informed decisions.

Rick Shawbell introduced the item and Mark Klincewicz provided an overview of the Dashboard.

Mr. Shawbell believes this a great resource for employers and the community.

Ms. Brown Grosvenor and Mr. Shawbell congratulated staff on the wonderful job on the Dashboard.

#### MATTERS FROM THE ONE-STOP SERVICES COMMITTEE CHAIR

None.

#### MATTERS FROM THE ONE-STOP SERVICES COMMITTEE

Sheri Brown Grosvenor mentioned that Job Corps has been cut. She was concerned about the youth who are returning and wanted to know if CSBD planned to assist with pathways to employment. Ms. Hylton shared that we contacted the State to obtain more information and indicated that we have five youth providers who could assist this population.

Mr. Shawbell thanked Ms. Brown Grosvenor for bringing this to the Committee's attention, stating that it was also a topic of discussion at a recent Building Trades meeting he attended.

#### MATTERS FROM THE FLOOR

None.

#### MATTERS FROM THE PRESIDENT/CEO

Carol Hylton stated that later this month, Catherina Rozario's staff at Vocational Rehabilitation will be coming to tour our One-Stop Center. This will increase their awareness of the employment services we offer. Our Summer Youth Employment Program (SYEP) kicks off on Monday and, just about two weeks ago, we received additional funding from Broward County. In total we will be serving about 1,200 youth this year.

Ms. Hylton asked Mr. Moffett to share his experience from a recent panel at the Invest: Greater Fort Lauderdale Leadership Summit at the Riverside Hotel. Mr. Moffett relayed that there were approximately 200 business owners in attendance. The topic of discussion: how AI is being incorporated by local businesses. They were very happy to hear about the CSBD AI Grant and were interested to hear about our AI Guidebook. He pointed out that it is not the larger businesses that will need the help because they have the resources. It's the medium-sized and small employers who will benefit the most from guidance on moving forward and incorporating AI into their business models.

**ADJOURNMENT** – 01:24 p.m.

THE NEXT ONE-STOP SERVICES COMMITTEE MEETING IS ON AUGUST 5, 2025.



# Memorandum #01-25 (OPS)

**To:** One-Stop Services Committee

From: Carol Hylton, President/CEO

**Subject:** Selection of One-Stop Operator (OSO)

**Date:** July 25, 2025

### **SUMMARY**

Consideration to award the contract for delivery of OSO services to Workforce Guidance Associates, LLC. (WGA) at an annual cost of up to \$114,000. On 5/19, CareerSource Broward (CSBD) issued a Request for Quotes (RFQ) for an OSO. The RFQ was published in two papers and on our website. A notice was also sent to 1,688 entities that are registered to receive notice when proposals are released. We received one quote from the current OSO, WGA. CSBD is satisfied with WGA. The contract will be for one (1) year with up to two (2) one-year renewals for a total of three (3) years.

#### **BACKGROUND**

The Workforce Innovation and Opportunity Act (WIOA) requires local boards, with the agreement of the chief local elected officials, to competitively procure and select a One-Stop Operator.

The current OSO contract is set to expire on 9/30. In accordance with WIOA and our procurement policy, CSBD released an RFQ on 5/19 for OSO services.

To encourage broad participation, CSBD:

- 1. Placed a public notice in two newspapers: Sun-Sentinel and Westside Gazette
- Posted the RFQ on the CSBD website and
- 3. Sent direct notifications to all entities registered in our procurement system.

The submission deadline for bidders was 6/13.

#### DISCUSSION

Seven (7) individuals downloaded the RFQ. CSBD received one (1) proposal from WGA, our current OSO. Staff reviewed the proposal submitted by WGA and determined it responsive.

Per CSBD procurement policy and Title 2 of the Code of Federal Regulations (CFR), a sole-source procurement can be justified when competition is inadequate. Based on our outreach and limited response, CSBD has determined that this procurement qualifies as a sole-source.

Staff contacted the Board members who had been appointed to the rating committee, and after conferring with them, it was decided that the RFQ response would be provided to each member for review so that each member could indicate their opinion regarding going forward with the quote received or reopening the RFQ. Each member stated they were satisfied with the response and recommended acceptance of the quote and entry into a contract with WGA.

WGA, led by Nadine Gregoire-Jackson, has served as the region's OSO since the fall of 2019. Ms. Gregoire-Jackson has consistently performed at a high level in executing the duties and responsibilities of OSO as assigned by CSBD.

If approved, the contract will cost up to \$114,000 for one (1) year, subject to negotiation, with up to two (2) one-year renewals for a total of three (3) years.

#### RECOMMENDATION

Approve the recommendation to award the contract for the OSO to WGA at an annual cost of up to \$114,000, subject to negotiation. The contract will be for one (1) year with up to two (2) one-year renewals for a total of three (3) years.



# **ONE-STOP SERVICES COMMITTEE**

# **Strategic Planning Matrix for PY 25/26**

Jim Ryan

**Rick Shawbell** 

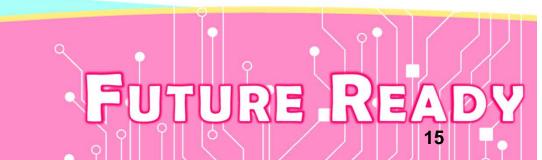
**Carol Hylton** 

**BWDB Board Chair** 

**OSSC Chair** 

**President/CEO** 





# **CareerSource Broward Mission:**

To provide innovative solutions through the professional delivery of quality services, which consistently and effectively meet workforce needs.

# **CareerSource Broward Vision:**

To be the premier workforce agency facilitating better jobs and providing quality workers that enhances the quality of life and builds a sustainable economy for Broward County.

# **One-Stop Services Committee Goal:**

To maximize employment and training opportunities for all job seekers, including those with multi-faceted barriers.

# CareerSource Broward Strategic Goal #1:

Improve the sustainability of the workforce system through increased funding, efficiency, technology, and relevancy.

| Objective   | Next Steps   | Benchmark / Performance<br>Measures  | Due<br>Date | Comments   |
|---|--|--|-------------|--|
| 1.0 – Explore IKEA's utilization of AI to enhance customer experience,  | 1.0.1 – Conduct research of IKEA's utilization of AI.  | Research completed and results summarized in a document.   | 9/25        |  |
| streamline internal processes, and drive innovation, and determine whether CSBD can adopt some of their utilization                         | 1.0.2 – Establish an internal workgroup to conduct an analysis to determine the feasibility of implementation. | Workgroup meeting conducted and targets established.   | 10/25       |  |
| strategies in servicing businesses and job seekers.   | 1.0.3 – If feasible, processes/procedures are developed and implemented.                                       | Staff are trained on new procedures.   | 12/25       |  |
| 1.1 – Identify AI tools and   | 1.1.1 -Establish a cross-<br>functional Al Taskforce.  | Staff are identified and a 1) meeting schedule is set 2) charter is developed to determine scope and 3) project plan is developed that identifies next steps, milestones and deliverables. | 8/25        | In Progress: Staff have been identified and the first meeting is set for 8/11. |
| new technologies as they become available to improve the delivery of services in the One-Stop centers, as well as create more efficiencies. | 1.1.2 – Research specific Al tools that align with workforce development.                                      | Research is conducted, and recommendations are submitted.  | 9/25        |  |
| more emolericles.   | 1.1.3 – Train staff to utilize Al tools to assist customers in job search.                                     | Training completed for all frontline staff.  | 10/25       |  |

# CareerSource Broward Strategic Goal #2:

Maintain Our Role as Workforce Development Leaders Through Advocacy by the Board, Collaboration, Providing Information and

Intelligence to Stakeholders with Feedback from the Community.

| Objective  | Next Steps   | Benchmark / Performance<br>Measures   | Due<br>Date | Comments |
|--|--|---|-------------|----------|
| 2.0 – Work with SHRM<br>and other HR                           | 2.0.1 – Conduct additional research on the benefits of hiring older workers                                    | Top 10 benefits of hiring older workers document is created and approved.   | 9/25        |          |
| professionals to promote the benefits of hiring older workers. | 2.0.2 – Develop strategies to promote the benefits of hiring older workers to SHRM and other HR professionals. | Information is shared with SHRM and HR Professionals via social media, e-blasts, workforce Wednesdays, and with the chambers of commerce. | 10/25       |          |

# CareerSource Broward Strategic Goal #4:

Encourage job seekers to choose CSBD for comprehensive employment, education, and training services, and connect them to the workforce system using the state's job bank.

| Objective  | Next Steps  | Benchmark / Performance<br>Measures  | Due<br>Date | Comments   |
|--|---|--|-------------|--|
|  | 4.0.1 – Examine websites that offer tips for using AI in your job search.   | Research is conducted and best practices for using AI in job search developed.   | 10/25       |  |
| 4.0 – Create a one-page<br>Quick FAQs for job  | 4.0.2 – One-page summary document created and approved for job seekers.   | Staff are trained on its usage, and it is shared in one-stop centers with customers. Content is added to relevant job seeker workshops.  | 11/25       |  |
| seekers on the basics of<br>Al and an Al playbook for<br>employers.                                  | 4.0.3 – Advertise request for quotes for the creation of an AI toolkit for employers.                                 | RFQ responses are received, evaluated by a committee, and an organization is selected.   | 9/25        | In Progress: The Al Playbook for Small and Medium Employers RFQ was advertised on 6/9, and seven proposals were received. The rating committee selected Gilead Sanders. This is pending contract negotiations. |
|  | 4.0.4 – AI Toolkit created and dispersed to medium and small businesses.  | Digital and hard copies of the toolkit were distributed and advertised.  | 1/26        |  |
| 4.1—Assist workers at  | 4.1.1 – Identify occupations that are most likely to be negatively impacted by AI.                                    | Target occupations developed.  | 9/25        |  |
| risk of being displaced by<br>Al in developing<br>strategies for the next<br>phase of their careers. | 4.1.2 – Develop materials to provide information to individuals employed and searching for jobs in these occupations. | Materials created that provide information on transferrable skills and skill upgrade training to build upon skills they already possess. | 10/25       |  |
|  | 4.1.3 – Plan is developed to share information to assist individuals at risk of being displaced due to Al.            | Information is shared with 1) staff and 2) job seekers.  | 12/25       | 10   |

# CareerSource Broward Strategic Goal #4:

Encourage job seekers to choose CSBD for comprehensive employment, education, and training services, and connect them to the

workforce system using the state's job bank.

| Objective   | Next Steps   | Benchmark / Performance  Measures                                  | Due<br>Date | Comments  |
|---|--|--|-------------|---|
| 4.2—Continue to   | 4.2.1 – CSBD will find a local consortium of organizations and municipalities that are developing strategies for the prosperity zip codes. | CSBD will join a committee in the Six Pillars Partnership.         | 8/25        | Completed. Carolyn Hylton and Nadine Jackson represent CSBD on the "Talent Supply and Education Committee". The goal of this pillar is to prepare a future-ready workforce by aligning education, training, and lifelong learning with the needs of high-demand industries. |
| outreach to the prosperity zip codes so they are aware of our Job Placement and Work-Based Training | 4.2.2 – Refresh marketing for a revamped geo-fencing campaign in the prosperity zones.   | Marketing campaign launched with a unique QR code.                 | 10/25       |   |
| services.   | 4.2.3 – Identify events occurring in the prosperity zip codes for CSBD staff to attend and share marketing materials.                      | CSBD staff attend at least two events in the prosperity zip codes. | 1/26        | In Progress:  7/19 - CSBD staff attended the Sistrunk Empowerment Summit, hosted by the City of Fort Lauderdale. This summit focused on organizations sharing information to revitalize economically disadvantaged corridors.   |
| 4.3 – Identify ways to  | 4.3.1 – Partner with local senior centers and groups.  | Hold a minimum of 3 information sessions for this population.      | 2/26        |   |
| engage Broward County seniors so that they are aware of our services.                               | 4.3.2 – Outreach to EF registered job seekers 60 and over and invite them to a Senior-focused job search workshop.                         | A minimum of 2 workshops are held in the one-stop centers.         | 3/26        |   |





**JUL 2024 - JUN 2025** 

# FOGRAPH



# **SUCCESS STORY**



Jacqueline - "Before coming to CareerSource Broward, I was feeling discouraged and didn't know where to begin. From the start, the team made me feel supported and seen. With their guidance, I stayed motivated and focused, and I was recently hired as a Lead Retrieval Clerk. I'm so grateful to CareerSource Broward for giving me the tools and confidence to make it happen."

**8,921** WORKSHOP PARTICIPANTS



2,57



# **SUCCESS STORY**



🍯 Katelyn – "I want to express my deepest gratitude exceptional support I received from CareerSource Broward. The team stayed in close contact, offering consistent guidance and truly paying attention to the

details that mattered most in my search for employment. Thanks to their support, during one of the most difficult times in my life, I've started a new career with better pay and a renewed sense of hope."



Job seeker services provided, such as: job referrals, résumé and career search assistance, referrals to training



Including Veterans, individuals with a disability, returning citizens, and youth

7,187 JOB SEEKERS

## **FOLLOW US ON SOCIAL MEDIA**







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# Administrative Office



2890 West Cypress Creek Road Ft. Lauderdale, FL 33309

# Memorandum #01 - 25 (BR)

To: Employer Services Committee

From: Carol Hylton, President/CEO

**Subject:** Targeted Occupations List (TOL) for Program Year (PY) 25/26

**Date:** July 22, 2025

#### **SUMMARY**

Consideration to approve our local area's TOL for PY 25/26. Based upon our review and community input, CSBD is recommending to 1) add twelve (12) new occupations proposed by the State and 2) retain forty-one (41) occupations the State had slated for removal. As we always do, we researched the State's preliminary list and compared it to the Board-approved criteria. To get input and feedback on the State's proposed list and gather additional relevant labor market data. We sent the preliminary TOL to 1) members of the Education and Industry Consortium 2) local partners in education and business and 3) community partners and invited them to a publicly noticed meeting held on 7/17. At the meeting, we provided an overview of the PY 25/26 TOL and our governing board's criteria for updating the TOL.

#### **BACKGROUND**

In compliance with federal law, the TOL governs the provision of the Workforce Innovation and Opportunity Act-funded training programs being offered to individuals needing training assistance within the workforce system. Annually, the State evaluates each local area's TOL and sends a preliminary list of the in-demand occupations to the workforce boards. CSBD received its preliminary TOL from the State on 6/27, which proposed 1) removing some occupations that were on the list last program year and 2) adding new ones.

Once the TOL is approved by the Board, it becomes final and requires no further ratification by the CareerSource Florida (CSF), Inc. Board of Directors. The CSBD governing boards may approve changes and add new occupations to the TOL throughout the year.

For an occupation to be included on CSBD's TOL for PY 25/26, the occupation must meet all of the following criteria:

- 1. Have a minimum of twenty-five job openings in Broward County in the past ninety days,
- 2. Have an entry wage rate equal to or greater than the established Broward County wage rate of \$15.88,
- 3. Require more than a high school diploma but less than a Master's degree,
- 4. Require occupational training at a minimum that results in a postsecondary adult vocational training certificate, college credit certificate, applied technology diploma, Associate of Science degree, or Bachelor of Science degree.

#### DISCUSSION

For the PY 25/26 TOL, the State proposes to 1) <u>add</u> 12 new occupational titles and 2) <u>remove</u> 60 occupational titles that were on the list last year, of which we recommend retaining 41 occupations. In addition, based on the Florida Price Level Index, the CSF Board of Directors proposed an increase in the minimum entry wage rate from \$14.63 per hour to \$15.88 per hour.

To get input and feedback on the State's proposed list and gather additional relevant labor market data, CSBD sent the preliminary TOL to members of the Education and Industry Consortium, local education and business stakeholders, community partners, business leaders, and industry intermediaries, and invited them to a publicly noticed meeting held on 7/17/25. We provided an overview of the PY 25/26 TOL and the governing board's criteria for updating the TOL. Based on feedback we received during the meeting and our own research using tools such as 1) Lightcast<sup>1</sup> 2) O\*NET<sup>2</sup> and 3) Employ Florida, supporting evidence was established to <u>retain</u> 41 occupational titles that were proposed by the State for removal.

The State proposed <u>adding</u> 12 occupations to this year's list that were not on the TOL last year. CSBD recommends that they be added since the TOL presents local labor market information that may be useful to others for research. Prior to adding any new training provider to the Eligible Training Provider (ETP) List or occupational training course to the Individual Training Account (ITA) list, CSBD re-confirms that occupations meet all Board criteria. Table 1 is a list of the 12 occupations proposed by the State that CSBD is recommending be added.

Table 1: The Addition of 12 New Occupations Proposed by the State

| 1. Actors   | 7. Insurance Underwriters  |
|---|--|
| Buyers and Purchasing Agents  | Legal Secretaries and Administrative     Assistants                |
| <ol><li>Captains, Mates, and Pilots of Water<br/>Vessels</li></ol>                  | Office and Administrative Support     Workers, All Other           |
| Computer, Automated Teller, and     Office Machine Repairers                        | 10. Payroll and Timekeeping Clerks                                 |
| <ol><li>First-Line Supervisors of Firefighting<br/>and Prevention Workers</li></ol> | 11. Special Education Teachers, Kindergarten and Elementary School |
| Human Resources Assistants, Except     Payroll and Timekeeping                      | 12. Travel Agents  |

<sup>&</sup>lt;sup>1</sup> Lightcast is a software tool that provides local demographic, industry, occupation, and employment data.

<sup>&</sup>lt;sup>2</sup> O\*NET is a database of occupational information that provides labor market data on employment trends.

Table 2 is a list of the 41 occupations to be retained on the TOL for PY 25/26.

Table 2: The <u>Retention</u> of 41 Occupations

| Architectural and     Engineering Managers                         | 15. Diagnostic Medical<br>Sonographers                                    | 29. Engineers, All Other  |
|--|---|---|
| Industrial Truck and     Tractor Operators                         | 16. Nursing Assistants  | 30. Purchasing Agents, Except<br>Wholesale, Retail & Farm<br>Products |
| 3. Audio and Video<br>Technicians                                  | 17. Education Administrators,<br>Kindergarten through Secondary           | 31. Environmental Scientists and Specialists, Including Health        |
| Kindergarten Teachers,     Except Special Education                | 18. Operating Engineers and Other Construction Equipment Operators        | 32. Purchasing Managers   |
| 5. Cardiovascular<br>Technologists and<br>Technicians              | 19. Education Administrators, Postsecondary                               | 33. Facilities Managers   |
| 6. Life, Physical, and Social<br>Science Technicians, All<br>Other | 20. Painters, Construction and Maintenance                                | 34. Radiologic Technologists and Technicians                          |
| 7. Cargo and Freight Agents  | 21. Electrical Engineers  | 35. First-Line Supervisors of Housekeeping and Janitorial Workers     |
| 8. Lodging Managers  | 22. Personal Service Managers,<br>All Other                               | 36. Roofers   |
| 9. Chemists  | 23. Electrical Power-Line Installers and Repairers                        | 37. Glaziers  |
| 10. Maintenance & Repair<br>Workers, General                       | 24. Pest Control Workers  | 38. Surgical Technologists  |
| 11. Chief Executives   | 25. Electronics Engineers,<br>Except Computer                             | 39. Health Education Specialists                                      |
| 12. Mobile Heavy<br>Equipment Mechanics,<br>Except Engines         | 26. Physician Assistants  | 40. Veterinary Assistants and Laboratory Animal Caretakers            |
| 13. Database Architects  | 27. Engineering Technologists and Technicians, Except Drafters, All Other | 41. Industrial Engineering<br>Technologists and Technicians           |
| 14. Natural Sciences<br>Managers                                   | 28. Postsecondary Teachers, All Other                                     |   |

Table 3 is a list of 19 occupations the State removed due to insufficient entry wage or demand.<sup>3</sup>

Table 3: The 19 Occupations Removed by the State

| Airline Pilots, Copilots, and Flight<br>Engineers                           | 11. Financial Examiners                                     |
|---|---|
| Architects, Except Landscape and Naval                                      | 12. Fundraisers   |
| 3. Biological Technicians   | 13. Health Information Technologists and Medical Registrars |
| Career/Technical Education     Teachers, Secondary School                   | 14. Home Health Aides                                       |
| 5. Chemical Technicians   | 15. Interpreters and Translators                            |
| 6. Clergy   | 16. Paramedics  |
| 7. Commercial Pilots  | 17. Personal Care Aides                                     |
| Directors, Religious Activities and Education                               | 18. Religious Workers, All Other                            |
| Electrical and Electronic     Engineering Technologists and     Technicians | 19. Social Workers, All Other                               |
| 10. Farmers, Ranchers, and Other Agricultural Managers                      |   |

Exhibit A is the PY 25/26 TOL per the State, that includes the **addition** of 12 new occupations.

The final TOL will be posted to our website upon Board approval.

## **RECOMMENDATION**

Approve the PY 25/26 TOL with the 1) <u>addition</u> of twelve (12) new occupations proposed by the State and 2) <u>retention of</u> 41 occupations slated for removal by the State.

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<sup>&</sup>lt;sup>3</sup> As shown in Table 2, CSBD found supporting evidence to retain 41 occupations.

# 2025-2026 Regional Demand Occupations List Sorted by Occupational Title

## Workforce Development Area 22 - Broward County

#### Selection Criteria:

- 1 LMEC Educational Requirements: 3 (Some College, No Degree), 4 (Postsecondary Non-Degree Award), 5 (Associate Degree), or 6 (Bachelor's Degree)
- 2 80 annual openings and positive growth
- 3 Mean Wage of \$19.54/hour and Entry Wage of \$15.88/hour
- 4 High Skill/High Wage (HSHW) Occupations: Mean Wage of \$30.61/hour and Entry Wage of \$19.54/hour

|              |          |  |             | 1        | ional    |           |             |          | ewide    |           | LMEC     | _ In      |            |
|--------------|----------|--|-------------|----------|----------|-----------|-------------|----------|----------|-----------|----------|-----------|------------|
|              |          |  | Annual      | Annual   | 2024 Hot | urly Wage | Annual      | Annual   | 2024 Hot | urly Wage | Training | Targeted  | Qualifying |
| SOC<br>Code* | HSHW**   | Occupation Title*  | %<br>Growth | Openings | Mean     | Entry     | %<br>Growth | Openings | Mean     | Entry     | Code     | Industry? | Level***   |
| 132011       | HSHW     | Accountants and Auditors                                 | 0.81        | 969      | 42.38    | 26.46     | 0.70        | 9,113    | 42.00    | 25.92     | 6        | Yes       | R          |
| 272011       |          | Actors   | N/A         | N/A      | N/A      | N/A       | 0.79        | 1,702    | 25.03    | 16.16     | 3        | No        | S          |
| 113012       | HSHW     | Administrative Services Managers                         | 0.75        | 112      | 50.83    | 27.55     | 0.66        | 1,021    | 49.49    | 25.68     | 6        | Yes       | R          |
| 493011       | HSHW     | Aircraft Mechanics and Service<br>Technicians            | 0.31        | 106      | 40.54    | 23.43     | 0.43        | 1,101    | 38.11    | 23.99     | 5        | Yes       | R          |
| 173011       | HSHW     | Architectural and Civil Drafters                         | 0.86        | 59       | 31.25    | 21.52     | 1.15        | 904      | 30.12    | 20.33     | 5        | Yes       | S          |
| 119041       | HSHW     | Architectural and Engineering Managers                   | 0.79        | 31       | 78.89    | 52.31     | 1,22        | 647      | 75.05    | 50.13     | 6        | Yes       | S          |
| 271011       | HSHW     | Art Directors  | 1.04        | 63       | 51.62    | 28.67     | 0.53        | 507      | 47.65    | 26.29     | 6        | Yes       | N          |
| 274011       | 1104,111 | Audio and Video Technicians                              | N/A         | N/A      | 22.86    | 12.50     | 1.37        | 638      | 24.06    | 14.65     | 5        | No        | S          |
| 493021       |          | Automotive Body and Related<br>Repairers                 | 0.11        | 87       | 27.27    | 20.44     | 0.65        | 865      | 28.07    | 19.09     | 4        | No        | R          |
| 493023       |          | Automotive Service Technicians and Mechanics             | 0.65        | 501      | 26.75    | 16.30     | 0.63        | 5,620    | 25.53    | 16.25     | 4        | No        | R          |
| 433031       |          | Bookkeeping, Accounting, and Auditing Clerks             | -0.16       | 1,477    | 24.63    | 17.66     | 0.73        | 15,667   | 24.42    | 17.26     | 3        | Yes       | S          |
| 493031       |          | Bus and Truck Mechanics and<br>Diesel Engine Specialists | 0.26        | 116      | 30.05    | 21.72     | 0.59        | 1,272    | 30.01    | 21.21     | 4        | Yes       | R          |
| 131199       | HSHW     | Business Operations Specialists, All Other               | 0.94        | 513      | 46.65    | 23.85     | 0.80        | 6,273    | 44.42    | 23.16     | 6        | Yes       | R          |
| 131020       | HSHW     | Buyers and Purchasing Agents                             | -0.44       | 254      | 37.14    | 23.65     | 0.55        | 3,074    | 37.40    | 22.92     | 6        | Yes       | S          |
| 535021       |          | Captains, Mates, and Pilots of Water Vessels             | 0.88        | 139      | 36.15    | 18.40     | -0.22       | 614      | 36.49    | 19.11     | 4        | No        | R          |
| 292031       |          | Cardiovascular Technologists and<br>Technicians          | 0.00        | 289      | 22.42    | 16.76     | 1.547       | 517      | 24.33    | 14.2      | 3        | No        | S          |
| 435011       |          | Cargo and Freight Agents                                 | 8.00        | 1,024    | 25.67    | 18.31     | 1.38541     | 1118     | 22.67    | 15.36     | 3        | Yes       | S          |
| 472031       |          | Carpenters   | 0.28        | 486      | 24.16    | 18.85     | 0.76        | 6,387    | 24.13    | 18.09     | 4        | No        | R          |
| 351011       |          | Chefs and Head Cooks                                     | 0.53        | 216      | 27.36    | 15.04     | 0.73        | 2,101    | 30.07    | 16.58     | 5        | No        | S          |
| 192031       | HSHW     | Chemists   | N/A         | N/A      | 34.58    | 21.54     | 1.37        | 225      | 35.72    | 22.03     | 6        | Yes       | N          |
| 111011       | HSHW     | Chief Executives   | 6.00        | 2,512    | 79.20    | 24.43     |             |          |          |           | 5        | No        | R          |
| 211021       |          | Child, Family, and School Social<br>Workers              | 0.86        | 151      | 27.54    | 20.86     | 0.89        | 1,350    | 27.28    | 19.68     | 6        | No        | R          |
| 172051       | HSHW     | Civil Engineers  | 1.16        | 128      | 47.08    | 26.52     | 0.94        | 1,234    | 50.88    | 30.17     | 6        | Yes       | R          |
| 131031       | HSHW     | Claims Adjusters, Examiners, and Investigators           | 0.31        | 288      | 37.57    | 24.42     | 0.90        | 2,512    | 35.67    | 23.51     | 3        | Yes       | R          |
| 292010       |          | Clinical Laboratory Technologists and Technicians        | 0.69        | 215      | 30.10    | 18.76     | 0.38        | 1,978    | 29.29    | 18.07     | 5        | No        | R          |
| 211099       |          | Community and Social Service<br>Specialists, All Other   | 0.61        | 73       | 29.72    | 21.05     | 0.69        | 775      | 28.09    | 19.25     | 6        | No        | N          |
| 211094       |          | Community Health Workers                                 | 1.84        | 24       | 27.67    | 20.83     | 1.08        | 265      | 24.20    | 17.28     | 6        | No        | N          |
| 131141       | HSHW     | Compensation, Benefits, and Job<br>Analysis Specialists  | 1.38        | 75       | 35.17    | 21.63     | 0.94        | 607      | 34.18    | 21.50     | 6        | Yes       | S          |
| 131041       | HSHW     | Compliance Officers                                      | 0.63        | 244      | 37.74    | 22.78     | 0.63        | 2,882    | 38.27    | 22.20     | 6        | Yes       | R          |
| 113021       | HSHW     | Computer and Information Systems Managers                | 2.30        | 262      | 84.47    | 53.31     | 1.23        | 1,978    | 82.23    | 52.56     | 6        | Yes       | R          |
| 113021       | HSHW     | Computer and Information Systems Managers                | N/A         | N/A      | 78.72    | 51.12     | 2.32        | 2,739    | 75.87    | 48.84     | 6        | Yes       | S          |
| 151241       | HSHW     | Computer Network Architects                              | 1.37        | 50       | 65.21    | 42.06     | 1.34        | 554      | 63.74    | 42.43     | 6        | Yes       | S          |

|                  |          |  |             |           | ional          |           |             | Stat       | ewide          |                | LMEC     | _ In_      |            |
|------------------|----------|--|-------------|-----------|----------------|-----------|-------------|------------|----------------|----------------|----------|------------|------------|
|                  |          |  | Annual      | Annual    | 2024 Hot       | urly Wage |             | Annual     | 2024 Ho        | urly Wage      | Training | Targeted   | Qualifying |
| SOC<br>Code*     | HSHW*    | * Occupation Title*  | %<br>Growth | Openings  | Mean           | Entry     | %<br>Growth | Openings   | Mean           | Entry          | Code     | Industry?  | Level***   |
| 151231           | HSHW     | Computer Network Support<br>Specialists  | 1.32        | 111       | 43.86          | 27.76     | 1.11        | 1,037      | 36.99          | 24.37          | 5        | Yes        | R          |
| 151299           | HSHW     | Computer Occupations, All Other  | 1.47        | 119       | 51.62          | 27.74     | 1.23        | 1,497      | 49.66          | 24.79          | 6        | Yes        | R          |
| 151251           | HSHW     | Computer Programmers   | -0.25       | 26        | 48.49          | 33.79     | 1.41        | 552        | 49.30          | 29.19          | 6        | Yes        | S          |
| 151211           | HSHW     | Computer Systems Analysts  | 1.83        | 216       | 53.04          | 33.46     | 1.31        | 2,544      | 51.27          | 32.30          | 6        | Yes        | R          |
| 151232           | HSHW     | Computer User Support Specialists  | 1.37        | 403       | 31.99          | 20.26     | 1.28        | 4,078      | 30.00          | 19.66          | 4        | Yes        | R          |
| 492011           |          | Computer, Automated Teller, and Office Machine Repairers                                       | 0.44        | 82        | 21.82          | 16.97     | 0.83        | 654        | 22.69          | 17.38          | 4        | Yes        | R          |
| 474011           | HSHW     | Construction and Building<br>Inspectors  | 0.19        | 185       | 38.31          | 25.05     | 0.89        | 1,931      | 33.80          | 23.00          | 4        | Yes        | R          |
| 119021           | HSHW     | Construction Managers  | 0.43        | 278       | 58.83          | 37.14     | 0.55        | 3,437      | 55.55          | 31.16          | 6        | No         | R          |
| 131051           | HSHW     | Cost Estimators  | -0.18       | 105       | 39.48          | 24.00     | 0.75        | 1,477      | 36.97          | 22.06          | 6        | Yes        | S          |
| 434031           |          | Court, Municipal, and License<br>Clerks  | 0.20        | 164       | 25.88          | 19.35     | 0.28        | 1,227      | 23.55          | 17.87          | 3        | No         | R          |
| 152051           | HSHW     | Data Scientists  | 5.41        | 123       | 57.40          | 34.92     | 1.46        | 694        | 56.57          | 32.51          | 6        | Yes        | R          |
| 151243           | HSHW     | Database Architects  | -4.00       | 193       | 56.88          | 27.15     |             | 1          | -              | 4              | 4        | Yes        | R          |
| 319091           |          | Dental Assistants  | 1.39        | 408       | 22.44          | 18.75     | 1.00        | 3,747      | 22.44          | 18.18          | 4        | No         | R          |
| 291292           | HSHW     | Dental Hygienists  | 1.47        | 101       | 39.28          | 35.32     | 1.00        | 1,101      | 40.03          | 34.09          | 5        | No         | R          |
| 292032           | HSHW     | Diagnostic Medical Sonographers  | N/A         | N/A       | 36.69          | 29.76     | 2.08        | 519        | 35.63          | 28.81          | 5        | No         | S          |
| 119032           | HSHW     | Education Administrators,<br>Kindergarten through Secondary                                    | 2.00        | 1,119     | 47.01          | 28.49     | N/A         | N/A        | N/A            | N/A            | 5        | No         | R          |
| 119033           | HSHW     | Education Administrators,<br>Postsecondary   | 7.00        | 675       | 45.55          | 28.95     | 1.41771     | 1111       | 46.05          | 33.25          | 5        | No         | S          |
| 172071           | HSHW     | Electrical Engineers   | N/A         | N/A       | 48.14          | 28.18     | 1.29        | 611        | 48.39          | 30.84          | 6        | Yes        | S          |
| 499051           | HSHW     | Electrical Power-Line Installers and Repairers   | N/A         | N/A       | 34.34          | 21.85     | 0.75        | 750        | 34.56          | 21.66          | 4        | Yes        | N          |
| 472111           |          | Electricians   | 0.53        | 431       | 27.42          | 20.91     | 0.57        | 4,701      | 26.68          | 20.02          | 4        | No         | R          |
| 172072           | HSHW     | Electronics Engineers, Except<br>Computer  | N/A         | N/A       | 52.27          | 37.29     | 1.33        | 476        | 51.14          | 36.71          | 6        | Yes        | N          |
| 252021           |          | Elementary School Teachers, Except Special Education   | 1.01        | 528       | 29.15          | 22.68     | 0.73        | 5,262      | 28.30          | 22.05          | 6        | No         | R          |
| 292042           |          | Emergency Medical Technicians  | 0.28        | 43        | 21.37          | 17.22     | 0.95        | 540        | 20.86          | 16.43          | 4        | No         | S          |
| 173029           | HSHW     | Engineering Technologists and Technicians, Except Drafters, All                                | N/A         | N/A       | 27.39          | 17.73     | 0.86        | 306        | 32.92          | 18.59          | 5        | Yes        | N          |
| 172400           | HOLDA    | Other All Other  | 11/0        | 4)74      | 11.10          | 04.50     | 0.00        | 700        |                | 20.00          |          |            | - 11       |
| 172199<br>192041 | HSHW     | Engineers, All Other Environmental Scientists and  | N/A<br>1,30 | N/A<br>37 | 41.49<br>37.32 | 24.58     | 0.88        | 782<br>569 | 47.34<br>30.49 | 26.68<br>18.41 | 6        | Yes<br>Yes | N<br>N     |
| 436011           | HSHW     | Specialists, Including Health  Executive Secretaries and Executive  Administrative Assistants  | -1.74       | 203       | 32.63          | 19.81     | 0.63        | 2,969      | 33.54          | 21.47          | 3        | Yes        | s          |
| 110010           | LIOI BAY |  |             |           | 100 100        | 2000      |             |            |                | 10.771.78.7    |          |            |            |
| 113013           | HSHW     | Facilities Managers  | 0.89        | 50        | 48.45          | 28.51     | 1.08        | 578        | 46.93          | 26.81          | 6        | No         | S          |
| 132051           | HSHW     | Financial and Investment Analysts  | 0.84        | 90        | 52.18          | 30.24     | 0.57        | 1,196      | 48.38          | 29.39          | 6        | Yes        | R          |
| 132051           | HSHW     | Financial and Investment Analysts  | N/A         | N/A       | 44.07          | 27.07     | 1.32        | 1,438      | 43.85          | 27.03          | 6        | Yes        | S          |
| 113031           | HSHW     | Financial Managers   | 1.73        | 322       | 82.17          | 42.78     | 0.64        | 2,964      | 80.69          | 42.15          | 6        | Yes        | R          |
| 132099           | HSHW     | Financial Specialists, All Other   | 0.88        | 44        | 34.79          | 21.89     | 0.55        | 680        | 35.25          | 21.82          | 6        | Yes        | N          |
| 332011           | HSHW     | Firefighters   | 0.26        | 191       | 36.25          | 25.29     | 0.32        | 1,810      | 30.58          | 19.77          | 4        | No         | R          |
| 471011           | HSHW     | First-Line Supervisors of<br>Construction Trades and Extraction<br>Workers                     | 0.17        | 487       | 37.84          | 24.73     | 0.62        | 5,875      | 36.62          | 24.26          | 3        | No         | R          |
| 391014           |          | First-Line Supervisors of<br>Entertainment and Recreation<br>Workers, Except Gambling Services | 0.60        | 123       | 28.30          | 17.80     | 0.60        | 1,090      | 26.16          | 17.47          | 3        | No         | R          |
| 331021           | HSHW     | First-Line Supervisors of Firefighting and Prevention Workers                                  | 0.25        | 86        | 54.05          | 42.88     | 0.32        | 538        | 49.72          | 32.93          | 5        | No         | R          |
| 371011           | Ш        | First-Line Supervisors of<br>Housekeeping and Janitorial<br>Workers                            | 8.00        | 1,938     | 20.71          | 15.90     | 1.83023     | 2885       | 19.74          | 13.88          | 3        | No         | S          |

|                  |          |   |               | Reg          | ional          |              |                 | State         | ewide          |                | LMEC     | In         |            |
|------------------|----------|---|---------------|--------------|----------------|--------------|-----------------|---------------|----------------|----------------|----------|------------|------------|
|                  |          |   | Annual        | Annual       | 2024 Hou       | urly Wage    | Annual          | Annual        | 2024 Hot       | urly Wage      | Training | Targeted   | Qualifying |
| SOC<br>Code*     | HSHW**   | Occupation Title*   | %<br>Growth   | Openings     | Mean           | Entry        | %<br>Growth     | Openings      | Mean           | Entry          | Code     | Industry?  | Level***   |
| 371012           | 14       | First-Line Supervisors of<br>Landscaping, Lawn Service, and<br>Groundskeeping Workers                                     | 0.91          | 200          | 27.22          | 19.15        | 0.83            | 2,445         | 26.59          | 18.59          | 3        | No         | R          |
| 491011           | HSHW     | First-Line Supervisors of Mechanics, Installers, and Repairers  | 0.64          | 323          | 37.65          | 25.03        | 0.62            | 3,429         | 36.60          | 24.05          | 3        | No         | R          |
| 411012           | HSHW     | First-Line Supervisors of Non-Retail<br>Sales Workers   | 0.42          | 377          | 47.35          | 27.29        | 0.69            | 3,210         | 46.21          | 26.05          | 3        | Yes        | R          |
| 431011           | HSHW     | First-Line Supervisors of Office and Administrative Support Workers   | -0.18         | 1,040        | 33.88          | 22.21        | 0.74            | 11,148        | 32.90          | 21.48          | 3        | Yes        | S          |
| 391022           |          | First-Line Supervisors of Personal<br>Service Workers   | 0.89          | 89           | 24.61          | 16.79        | 0.55            | 1,162         | 23.82          | 15.81          | 3        | No         | R          |
| 331012           | HSHW     | First-Line Supervisors of Police and Detectives   | 0.22          | 89           | 57.39          | 39.92        | 0.25            | 606           | 52.01          | 34.32          | 6        | No         | R          |
| 511011           | HSHW     | First-Line Supervisors of Production and Operating Workers  | 0.43          | 223          | 32.78          | 21.37        | 0.36            | 2,480         | 33.02          | 21.21          | 3        | Yes        | R          |
| 411011           |          | First-Line Supervisors of Retail<br>Sales Workers   | -0.10         | 782          | 25.93          | 17.04        | 0.47            | 9,789         | 24.83          | 16.46          | 3        | No         | S          |
| 531047           | HSHW     | First-Line Supervisors of<br>Transportation and Material Moving<br>Workers, Except Aircraft Cargo<br>Handling Supervisors | 0.98          | 413          | 31.39          | 20.76        | 0.83            | 4,052         | 30.63          | 20.55          | 3        | Yes        | Ř          |
| 119051           | HSHW     | Food Service Managers   | 0.14          | 281          | 37.93          | 24.06        | 0.71            | 3,453         | 34.25          | 20.67          | 3        | No         | R          |
| 111021           | HSHW     | General and Operations Managers   | 0.83          | 1,778        | 64.37          | 27.14        | 0.80            | 17,467        | 61.83          | 25.80          | 6        | Yes        | R          |
| 472121           | F        | Glaziers  | 2.00          | 486          | 23.77          | 14.73        | 2.24184         | 869           | 20.39          | 15.29          | 3        | No         | S          |
| 271024           | HSHW     | Graphic Designers   | 0.93          | 181          | 31.05          | 20.92        | 0.59            | 1,601         | 30.17          | 19.77          | 6        | Yes        | R          |
| 211091           | HSHW     | Health Education Specialists  | N/A           | N/A          | 32.81          | 17.82        | 0.59            | 582           | 28.65          | 16.47          | 6        | No         | N          |
| 251071           | HSHW     | Health Specialties Teachers, Postsecondary  | N/A           | N/A          | N/A            | N/A          | 0.12            | 714           | 66.17          | 29.42          | 6        | No         | N          |
| 292099           |          | Health Technologists and<br>Technicians, All Other  | 0.48          | 112          | 24.82          | 18.20        | 0.87            | 1,117         | 23.82          | 17.82          | 4        | No         | R          |
| 499021           |          | Heating, Air Conditioning, and<br>Refrigeration Mechanics and<br>Installers   | 0.49          | 372          | 27.99          | 20.54        | 0.50            | 3,559         | 26.49          | 19.64          | 4        | No         | R          |
| 533032           |          | Heavy and Tractor-Trailer Truck Drivers   | 1.35          | 999          | 26.52          | 19.56        | 1.06            | 13,527        | 26,13          | 19,15          | 4        | Yes        | R          |
| 434161           | 1.70     | Human Resources Assistants,<br>Except Payroll and Timekeeping   | 0.07          | 56           | 23.32          | 17.87        | 0.83            | 683           | 23.38          | 17.88          | 5        | Yes        | S          |
| 113121           | HSHW     | Human Resources Managers  | 0.97          | 79           | 70.91          | 41.33        | 0.76            | 816           | 66.85          | 39.61          | 6        | Yes        | S          |
| 131071           | HSHW     | Human Resources Specialists   | 1.21          | 633          | 35.15          | 22.00        | 0.95            | 5,414         | 35.25          | 21.62          | 6        | Yes        | R          |
| 173026           |          | Industrial Engineering Technologists and Technicians  | N/A           | N/A          | 28.27          | 18.65        | 1.22            | 180           | 28.96          | 20.97          | 5        | Yes        | N          |
| 172112           | HSHW     | Industrial Engineers  | 1.75          | 87           | 54.32          | 35.44        | 0.72            | 853           | 54.82          | 34.84          | 6        | Yes        | R          |
| 499041<br>537051 |          | Industrial Machinery Mechanics Industrial Truck and Tractor   | 1.48<br>-3.00 | 148<br>2,310 | 30.21<br>20.38 | 21.09        | 0.27<br>1.82606 | 1,380<br>4759 | 30.19<br>19.3  | 21.69<br>14.88 | 3        | Yes<br>Yes | R<br>R     |
|                  | 110(111) | Operators   |               |              |                | 3-71         |                 | 1 - 2 - 1     |                | 1.00           |          | 140        | - 0        |
| 151212           | HSHW     | Information Security Analysts   | 4.08          | 91           | 56.92          | 38.79        | 1.41            | 888           | 56.49          | 36.39          | 6        | Yes        | R          |
| 519061           | HOLES    | Inspectors, Testers, Sorters,<br>Samplers, and Weighers   | 0.02          | 228          | 24.06          | 16.59        | 0.55            | 2,410         | 24.00          | 16.65          | 4        | Yes        | R          |
| 413021           | HSHW     | Insurance Sales Agents  | 1.03          | 551          | 37.38          | 20.33        | 0.83            | 5,254         | 38.60          | 19.70          | 4        | Yes        | R          |
| 132053           |          | Insurance Underwriters  | 0.05          | 53           | 45.27          | 28.37        | 0.85            | 557           | 43.13          | 27.16          | 6        | Yes        | S          |
| 271025<br>252012 | W. 7     | Interior Designers Kindergarten Teachers, Except  | 1.17<br>N/A   | 70<br>N/A    | 30.74<br>N/A   | 18.50<br>N/A | 1.09            | 813<br>1,007  | 31.36<br>28.36 | 18.27          | 6        | Yes<br>No  | S          |
| 436012           | 47 71    | Special Education Legal Secretaries and Administrative Assistants   | -1.28         | 166          | 27.98          | 17.56        | 0.78            | 1,582         | 27.93          | 17.55          | 3        | Yes        | S          |
| 292061           |          | Licensed Practical and Licensed Vocational Nurses   | 0.59          | 260          | 30.17          | 24.38        | 0.68            | 3,440         | 29.00          | 24.00          | 4        | No         | R          |
| 194099           |          | Life, Physical, and Social Science<br>Technicians, All Other  | N/A           | N/A          | 21.85          | 12.44        | 0.97            | 297           | 23.80          | 13.89          | 6        | Yes        | N          |

|              |        |   |             | Reç      | gional   |          |             | Stat     | ewide    | LMEC     | ln       |           |            |
|--------------|--------|---|-------------|----------|----------|----------|-------------|----------|----------|----------|----------|-----------|------------|
|              |        |   | Annual      | Annual   | 2024 Hou | rly Wage | Annual      | Annual   | 2024 Hou | rly Wage | Training | Targeted  | Qualifying |
| SOC<br>Code* | HSHW** | Occupation Title*   | %<br>Growth | Openings | Mean     | Entry    | %<br>Growth | Openings | Mean     | Entry    | Code     | Industry? | Level***   |
| 132072       | HSHW   | Loan Officers   | -0.39       | 123      | 40.06    | 18.56    | 0.23        | 1,889    | 39.54    | 19.63    | 6        | Yes       | S          |
| 119081       | HSHW   | Lodging Managers  | N/A         | N/A      | 48.47    | 25.84    | 1.92        | 726      | 41.52    | 20.30    | 6        | No        | S          |
| 131081       | HSHW   | Logisticians  | 2.86        | 156      | 33.25    | 22.26    | 0.84        | 1,210    | 36.54    | 22.98    | 6        | Yes       | R          |
| 514041       |        | Machinists  | 0.92        | 73       | 27.51    | 20.11    | 0.59        | 878      | 25.63    | 18.77    | 4        | Yes       | N          |
| 499071       |        | Maintenance & Repair Workers,<br>General  | 3.00        | 10,053   | 19.51    | 14.71    |             |          | 1        |          | 3        | No        | R          |
| 131111       | HSHW   | Management Analysts   | 1.40        | 713      | 51.19    | 28.57    | 0.91        | 7,131    | 47.42    | 26.12    | 6        | Yes       | R          |
| 119199       | HSHW   | Managers, All Other   | 0.68        | 370      | 57.87    | 27.50    | 0.57        | 4,150    | 56.32    | 26.57    | 6        | No        | R          |
| 131161       | HSHW   | Market Research Analysts and<br>Marketing Specialists                             | 1.95        | 804      | 42.03    | 24.16    | 0.95        | 6,289    | 39.74    | 22.69    | 6        | Yes       | R          |
| 112021       | HSHW   | Marketing Managers  | 1.15        | 174      | 70.42    | 39.37    | 0.89        | 1,539    | 71.21    | 37.40    | - 6      | Yes       | R          |
| 319011       |        | Massage Therapists  | 1.66        | 184      | 24.14    | 15.58    | 1.02        | 1,938    | 24.33    | 15.64    | 4        | No        | S          |
| 172141       | HSHW   | Mechanical Engineers  | 1.56        | 41       | 46.74    | 30.11    | 0.68        | 547      | 48.98    | 32.38    | 6        | Yes       | N          |
| 119111       | HSHW   | Medical and Health Services Managers  | 2.62        | 326      | 65.58    | 37.12    | 0.58        | 2,902    | 61.82    | 33.95    | 6        | No        | R          |
| 119111       | HSHW   | Medical and Health Services Managers  | 2.50        | 350      | 57.85    | 33.17    | 3.18        | 4,300    | 57.46    | 31.27    | 6        | No        | R          |
| 319092       |        | Medical Assistants  | 1.60        | 792      | 21.51    | 17.51    | 1.14        | 9,234    | 20.66    | 17.01    | 4        | No        | R          |
| 499062       | HSHW   | Medical Equipment Repairers   | 2.11        | 68       | 27.49    | 19.09    | 0.49        | 556      | 28.82    | 18.33    | 5        | Yes       | N          |
| 292072       |        | Medical Records Specialists   | 0.99        | 95       | 25.12    | 15.66    | 0.77        | 1,261    | 24.19    | 16,71    | 4        | Yes       | S          |
| 191042       | HSHW   | Medical Scientists, Except<br>Epidemiologists                                     | 1.18        | 20       | 60.41    | 35.17    | 0.70        | 227      | 60.94    | 33.11    | 6        | Yes       | N          |
| 436013       |        | Medical Secretaries and<br>Administrative Assistants                              | 0.51        | 863      | 21.30    | 17.41    | 0.92        | 8,918    | 20.37    | 16.60    | 3        | No        | R          |
| 131121       | HSHW   | Meeting, Convention, and Event<br>Planners  | 1.07        | 108      | 30.70    | 19.54    | 0.66        | 977      | 30.12    | 17.99    | 6        | No        | R          |
| 211023       | HSHW   | Mental Health and Substance Abuse<br>Social Workers                               | 1.06        | 44       | 27.39    | 19.58    | 0.99        | 477      | 26.98    | 19.37    | 6        | No        | N          |
| 252022       |        | Middle School Teachers, Except<br>Special and Career/Technical                    | 1.02        | 285      | 29.21    | 23.39    | 0.74        | 2,699    | 27.99    | 22.74    | 6        | No        | R          |
| 493042       |        | Education  Mobile Heavy Equipment  Mechanics, Except Engines                      | 0.91        | 55       | 26.42    | 19.29    | 1.42        | 870      | 27.11    | 18.98    | 4        | Yes       | S          |
| 493051       | 7.1    | Motorboat Mechanics and Service<br>Technicians                                    | 1.24        | 111      | 28.20    | 19.62    | 0.96        | 567      | 27.05    | 19.09    | 4        | Yes       | R          |
| 272042       | HSHW   | Musicians and Singers   | N/A         | N/A      | N/A      | N/A      | 0.16        | 1,226    | 69.32    | 25.01    | 3        | No        | S          |
| 119121       | HSHW   | Natural Sciences Managers   | N/A         | N/A      | 53.64    | 25.50    | 0.97        | 339      | 51.24    | 26.29    | 6        | Yes       | N          |
| 151244       |        | Network and Computer Systems<br>Administrators                                    | 1.05        | 148      | 47.04    | 31.33    | 1.19        | 1,592    | 46.19    | 30.48    | 6        | Yes       | R          |
| 311131       |        | Nursing Assistants  | 4.00        | 6,574    | 17.80    | 14.70    |             |          |          |          | 4        | No        | R          |
| 195011       | HSHW   | Occupational Health and Safety<br>Specialists                                     | 1.54        | 59       | 41.56    | 25.00    | 0.73        | 700      | 40.11    | 24.72    | 6        | Yes       | S          |
| 312011       | HSHW   | Occupational Therapy Assistants   | 2.69        | 52       | 35.13    | 27.97    | 1.42        | 614      | 34.07    | 28.48    | 5        | No        | S          |
| 439199       |        | Office and Administrative Support   | -0.53       | 59       | 27.24    | 18.48    | 0.69        | 3,034    | 23.25    | 16.61    | 3        | No        | S          |
| 472073       |        | Workers, All Other Operating Engineers and Other Construction Equipment Operators | 2.00        | 2,414    | 27.60    | 18.00    | 0.95973     | 2869     | 21,27    | 15.72    | 3        | No        | R          |
| 152031       | HSHW   | Operations Research Analysts  | 2.39        | 74       | 40.04    | 24.84    | 0.81        | 585      | 40.59    | 24.08    | 6        | Yes       | S          |
| 292057       |        | Ophthalmic Medical Technicians  | 1.44        | 37       | 22.27    | 18.92    | 1.43        | 644      | 21.49    | 17.09    | 4        | No        | S          |
| 472141       |        | Painters, Construction and<br>Maintenance   | 3.00        | 2,826    | 18.70    | 16.05    |             |          | 18.62    | 14.28    | 3        | No        | S          |
| 232011       | HSHW   | Paralegals and Legal Assistants   | 1.23        | 462      | 31.15    | 20.50    | 0.73        | 4,242    | 29.40    | 19.73    | 5        | Yes       | R          |
| 433051       |        | Payroll and Timekeeping Clerks  | -0.81       | 91       | 24.77    | 16.11    | 0.86        | 1,210    | 24.33    | 16.36    | 3        | Yes       | S          |
| 132052       | +      | Personal Financial Advisors   | 0.67        | 171      | 73.98    | 25.97    | 0.00        | 2,004    | 75.80    | 25.49    | 6        | No        | R          |
| 119179       |        | Personal Service Managers, All  | 26.00       | 235      | 27.68    | 14.90    | 0.17        | 2,004    | 70.00    | 20.43    | 5        | No        | R          |
| 372021       |        | Other Pest Control Workers  | 6.00        | 1,069    | 21.88    | 17.13    | 1.35766     | 1557     | 18.6     | 13.66    | 3        | No        | S          |
| 292052       |        | Pharmacy Technicians  | 0.00        | 395      | 21.13    | 17.13    | 0.38        | 3,890    | 20.58    | 16.95    | 4        | No        | R          |
| 319097       |        | Phlebotomists   | 1.35        | 111      | 19.10    | 15.47    | 1.11        | 1,341    | 19.50    | 16.80    | 4        | No        | S          |
| 312021       |        | Physical Therapist Assistants   | 2.69        | 106      | 34.19    | 26.12    | 1.45        | 1,293    | 32.92    | 26.38    | 5        | No        | R          |
| 012021       | HOLLAN | I nysical incrapist Assistants  | 2.00        | 100      | 04.10    | 20.12    | 1970        | 1,200    | 02.02    | 20.00    | 1 0      | 110       | 1          |

|              |        |  |             |          | ional    |           |             |          | ewide    |           | LMEC     | In        | E Pro 1022 to 102 |
|--------------|--------|--|-------------|----------|----------|-----------|-------------|----------|----------|-----------|----------|-----------|-------------------|
|              |        |  | Annual      | Annual   | 2024 Hou | urly Wage | Annual      | Annual   | 2024 Hou | irly Wage | Training | Targeted  | Qualifying        |
| SOC<br>Code* | HSHW** | Occupation Title*  | %<br>Growth | Openings | Mean     | Entry     | %<br>Growth | Openings | Mean     | Entry     | Code     | Industry? | Level***          |
| 291071       | HSHW   | Physician Assistants   | 9.00        | 718      | 66.85    | 27.12     | 3.98741     | 837      | 50.39    | 28.97     | 5        | No        | S                 |
| 472152       |        | Plumbers, Pipefitters, and<br>Steamfitters   | 0.13        | 250      | 26.84    | 20.56     | 0.55        | 3,007    | 25,79    | 19.31     | 4        | No        | R                 |
| 333051       | HSHW   | Police and Sheriff's Patrol Officers   | 0.22        | 513      | 41.10    | 31.79     | 0.28        | 4,001    | 40.31    | 26.70     | 5        | No        | R                 |
| 251199       | HSHW   | Postsecondary Teachers, All Other  | 11.00       | 4,763    | 32.63    | 19.30     | 1.46945     | 2167     | 33.81    | 19.75     | 4        | No        | S                 |
| 272012       | HSHW   | Producers and Directors  | 1.08        | 68       | 50.34    | 24.94     | 0.47        | 737      | 46.84    | 24.08     | 6        | Yes       | N                 |
| 435061       | 11     | Production, Planning, and<br>Expediting Clerks   | 0.78        | 197      | 26,42    | 18.39     | 0.64        | 2,177    | 26.25    | 18.20     | 3        | Yes       | R                 |
| 131082       | HSHW   | Project Management Specialists   | 0.70        | 554      | 50.67    | 31.54     | 0.89        | 5,501    | 49.64    | 30.39     | 6        | Yes       | R                 |
| 132020       | HSHW   | Property Appraisers and Assessors  | 0.90        | 33       | 36.70    | 25.51     | 0.73        | 558      | 40.25    | 22.87     | 6        | No        | S                 |
| 119141       | HSHW   | Property, Real Estate, and<br>Community Association Managers   | 0.88        | 410      | 40.15    | 21.73     | 0.85        | 3,777    | 38.25    | 21.42     | 6        | No        | R                 |
| 292053       |        | Psychiatric Technicians  | 1.40        | 146      | 21.71    | 16.73     | 1.22        | 1,151    | 21.08    | 16.65     | 4        | No        | R                 |
| 273031       | HSHW   | Public Relations Specialists   | 1.12        | 230      | 33.79    | 19.96     | 0.76        | 1,999    | 33.11    | 19.59     | 6        | Yes       | R                 |
| 131023       |        | Purchasing Agents, Except<br>Wholesale, Retail & Farm Products   | N/A         | N/A      | 32.87    | 19.70     |             |          |          |           | 5        | No        | R                 |
| 113061       | HSHW   | Purchasing Managers  | N/A         | N/A      | 65.10    | 41.18     | 1.03        | 336      | 64.74    | 39.86     | 6        | Yes       | N                 |
| 292034       | HSHW   | Radiologic Technologists and Technicians   | 0.38        | 70       | 30.39    | 22.59     | 1.06        | 1,012    | 29.94    | 22.40     | 5        | No        | S                 |
| 419021       |        | Real Estate Brokers  | 0.66        | 49       | 51.63    | 20.58     | 0.76        | 708      | 41.45    | 17.45     | 4        | No        | S                 |
| 419022       |        | Real Estate Sales Agents   | 0.64        | 787      | 35.33    | 16.88     | 0.76        | 7,129    | 35.25    | 16.84     | 4        | No        | R                 |
| 291141       | HSHW   | Registered Nurses  | 0.20        | 1,214    | 43.14    | 33.40     | 0.20        | 12,683   | 42.40    | 33.19     | 6        | No        | R                 |
| 291126       |        | Respiratory Therapists   | 0.70        | 61       | 39.58    | 28.45     | 0.10        | 499      | 39.09    | 30.83     | 5        | No        | N                 |
| 472181       | 1 - 2  | Roofers  | 2.00        | 2,674    | 25.36    | 18.38     | 2.35465     | 3616     | 19.63    | 14.17     | 3        | No        | S                 |
| 112022       | HSHW   | Sales Managers   | 0.99        | 306      | 71.00    | 36.26     | 0.72        | 2,491    | 70.26    | 33.97     | 6        | Yes       | R                 |
| 413091       |        | Sales Representatives of Services,<br>Except Advertising, Insurance,<br>Financial Services, and Travel | 1.27        | 1,134    | 33.71    | 18.73     | 1.11        | 10,671   | 34.78    | 18.33     | 6        | Yes       | R                 |
| 414012       |        | Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products           | 0.78        | 1,091    | 35.82    | 18.22     | 0.54        | 8,691    | 35.57    | 18.25     | 3        | Yes       | R                 |
| 414011       | HSHW   | Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products                  | 1.12        | 350      | 71.04    | 30.15     | 0.81        | 2,533    | 61.13    | 28.44     | 6        | Yes       | R                 |
| 252031       | HSHW   | Education  | 0.92        | 344      | 30.94    | 23.33     | 0.73        | 3,621    | 29.75    | 22.68     | 6        | No        | R                 |
| 413031       | HSHW   | Securities, Commodities, and<br>Financial Services Sales Agents  | 0.13        | 290      | 46.19    | 22.77     | 0.43        | 3,376    | 43.12    | 22.09     | 6        | No        | R                 |
| 492098       | 217    | Security and Fire Alarm Systems<br>Installers  | 1.07        | 132      | 28.10    | 21.24     | 0.79        | 926      | 27.49    | 20.81     | -4.      | No        | R                 |
| 119151       | HSHW   | Social and Community Service<br>Managers   | 0.80        | 70       | 40.39    | 23,45     | 0.63        | 732      | 37.76    | 22.93     | 6        | No        | N                 |
| 211093       |        | Social and Human Service<br>Assistants   | 0.50        | 236      | 22.57    | 16.35     | 0.64        | 2,332    | 21.36    | 16.14     | 3        | No        | R                 |
| 151252       | HSHW   | Software Developers  | 3.62        | 799      | 66.84    | 40.77     | 1.67        | 5,834    | 61.68    | 38.59     | 6        | Yes       | R                 |
| 151253       | HSHW   | Software Quality Assurance Analysts<br>and Testers   | 3.14        | 128      | 51.13    | 32.11     | 1.88        | 1,025    | 47.69    | 31.59     | 6        | Yes       | R                 |
| 252052       |        | Special Education Teachers,<br>Kindergarten and Elementary School                                      | N/A         | N/A      | N/A      | N/A       | 0.71        | 549      | 28.36    | 23.57     | 6        | No        | S                 |
| 252058       | HSHW   | Special Education Teachers,<br>Secondary School  | 0.95        | 55       | 32.61    | 24.92     | 0.71        | 678      | 30.39    | 23.07     | 6        | No        | S                 |
| 271014       | HSHW   | Animators  | 1.41        | 21       | 47.60    | 34.96     | 0.92        | 406      | 39.49    | 27.25     | 6        | No        | N                 |
| 211018       |        | Substance Abuse, Behavioral<br>Disorder, and Mental Health<br>Counselors                               | 2.18        | 256      | 28.90    | 20.97     | 1.35        | 1,877    | 29.08    | 20.09     | 6        | No        | R                 |
| 292055       | 5      | Surgical Technologists   | N/A         | N/A      | 25.26    | 19.68     | 0.80        | 636      | 25.11    | 19.67     | 4        | No        | N                 |

|              |        |   | Regional    |          |          | Statewide |             |          | LMEC In  |           |          |           |            |
|--------------|--------|---|-------------|----------|----------|-----------|-------------|----------|----------|-----------|----------|-----------|------------|
|              |        |   | Annual      | Annual   | 2024 Hou | ırly Wage | Annual      | Annual   | 2024 Hou | urly Wage | Training | Targeted  | Qualifying |
| SOC<br>Code* | HSHW** | Occupation Title*   | %<br>Growth | Openings | Mean     | Entry     | %<br>Growth | Openings | Mean     | Entry     | Code     | Industry? | Level***   |
| 173031       |        | Surveying and Mapping Technicians   | 1.14        | 43       | 25.74    | 19.21     | 0.94        | 740      | 24.53    | 18.00     | 5        | Yes       | S          |
| 253099       |        | Teachers and Instructors, All Other   | N/A         | N/A      | N/A      | N/A       | N/A         | N/A      | 29.31    | 16.44     | 6        | No        | N          |
| 492022       | HSHW   | Telecommunications Equipment<br>Installers and Repairers, Except Line<br>Installers | 2.50        | 232      | 31.45    | 23.45     | 1.13        | 1,612    | 31.50    | 22.84     | 4        | No        | R          |
| 499052       |        | Telecommunications Line Installers and Repairers                                    | 2.36        | 108      | 30.34    | 21.54     | 1.03        | 822      | 27.48    | 18.96     | 4        | No        | R          |
| 131151       | HSHW   | Training and Development<br>Specialists   | 0.97        | 240      | 35.60    | 20.65     | 0.83        | 2,547    | 34.92    | 18.93     | 6        | Yes       | R          |
| 113071       | HSHW   | Transportation, Storage, and Distribution Managers                                  | 0.88        | 93       | 50.83    | 28.09     | 0.59        | 857      | 50.12    | 27.10     | 6        | Yes       | R          |
| 413041       |        | Travel Agents   | 0.67        | 209      | 26.95    | 20.09     | 0.85        | 1,703    | 23.90    | 16.73     | 3        | No        | R          |
| 319096       |        | Veterinary Assistants and<br>Laboratory Animal Caretakers                           | 4.00        | 650      | 17.93    | 15.02     |             |          |          |           | 4        | No        | R          |
| 292056       |        | Veterinary Technologists and<br>Technicians   | 3.11        | 113      | 21.44    | 16.89     | 2.05        | 1,285    | 20.79    | 16.58     | 5        | Yes       | R          |
| 151255       | HSHW   | Web and Digital Interface Designers   | 2.30        | 100      | 47.49    | 26.62     | 1.19        | 498      | 41.22    | 22.39     | 5        | Yes       | R          |
| 151254       | HSHW   | Web Developers  | 3.06        | 112      | 44.82    | 25.96     | 1.49        | 452      | 43.39    | 24.13     | 5        | Yes       | R          |
| 514121       |        | Welders, Cutters, Solderers, and<br>Brazers   | 0.37        | 136      | 26.75    | 20.56     | 0.47        | 1,655    | 25.27    | 19.55     | 4        | Yes       | R          |
| 273043       | HSHW   | Writers and Authors   | 0.80        | 88       | 32.78    | 21.97     | 0.42        | 746      | 38.38    | 21.85     | 6        | No        | R          |

\*SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data.

N/A = Not available/releasable.

LMEC = Labor Market Estimating Conference

<sup>\*\*</sup>HSHW = High Skill/High Wage.

<sup>\*\*\*</sup>Qualifying Level:

N = Meets national wage and openings criteria based on national Labor Market Statistics employer survey data.



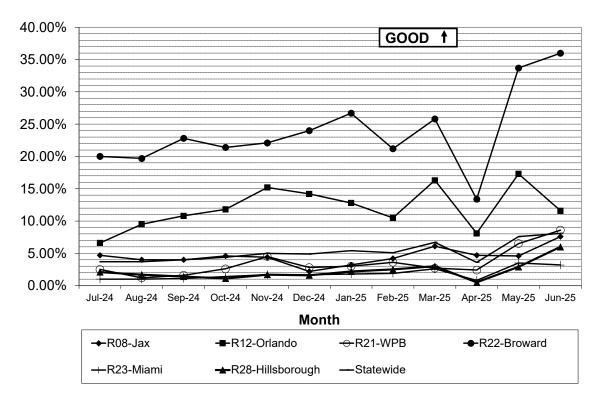
# Performance Report

**Performance Report July to June 2025** 

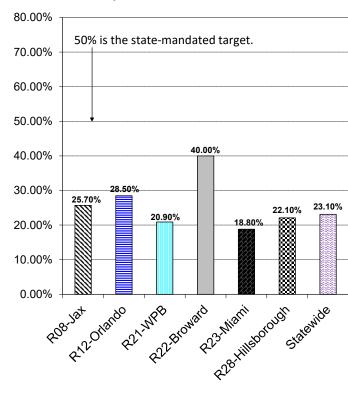
| <u>Ent</u>   | Entered Employment Rate for the Month June 2025 across all Big Six Regions |               |                |                |               |            |                   |              |  |
|--|--|---------------|----------------|----------------|---------------|------------|-------------------|--------------|--|
|  | W  | TP            | Wagner         | -Peyser        | Veter         | ans        | WIOA Adu          | lt/DW        |  |
| Region 8 - Jacksonville  | 31.90%   | <b>↑</b>      | 21.40%         | <b>↑</b>       | 20.40%        | <b>↓</b>   | 100.00%           | <b>↑</b>     |  |
| Region 12 - Orlando  | 20.50%   | $\rightarrow$ | 26.20%         | $\downarrow$   | 24.40%        | <b>\</b>   | 92.30%            | $\downarrow$ |  |
| Region 21 - WPB  | 36.70%   | <b>←</b>      | 23.10%         | <b>→</b>       | 28.60%        | <b>↑</b>   | 100.00%           |              |  |
| Region 22 - Broward  | 26.00%   | $\rightarrow$ | 29.30%         | $\leftarrow$   | 30.30%        | <b>↑</b>   | 100.00%           |              |  |
| Region 23 - Miami  | 44.20%   | <b></b>       | 35.70%         | <b>↑</b>       | 32.70%        | $\uparrow$ | 93.30%            | $\downarrow$ |  |
| Region 28 - Hillsborough<br>Pinellas   | 25.00%   | <b>←</b>      | 25.80%         | $\leftarrow$   | 32.10%        | <b>↑</b>   | 70.60%            | $\leftarrow$ |  |
| Statewide  | 30.50%   | $\rightarrow$ | 30.00%         | <b>↑</b>       | 34.40%        | $\uparrow$ | 91.90%            | <b>↑</b>     |  |
| Note: Arrows indicate direction of change since previous month's figures. Flat line indicates no change. |  |               |                |                |               |            |                   |              |  |
| Legend / Abbreviation Key  |  | WTP           | Welfare-Transi | tion Program   |               | DW         | Dislocated Worker |              |  |
|  |  | WIOA          | Workforce Inno | ovation and Op | portunity Act |            |                   |              |  |

# Welfare Transition Program (WTP) All-Family Participation Data for the Big 6 Regions

# Month-to-Month Participation Rate from July 2024 to June 2025

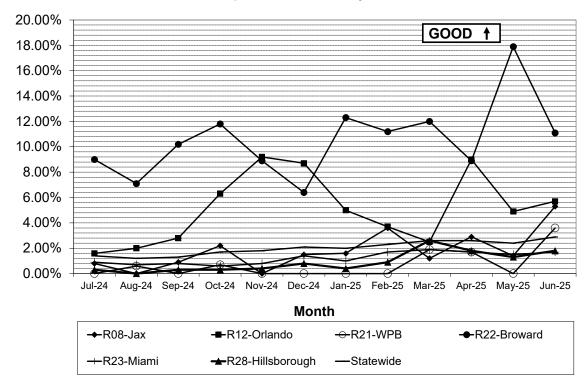


# Program Year-to-Date (YTD) Participation Rate as of June 2025

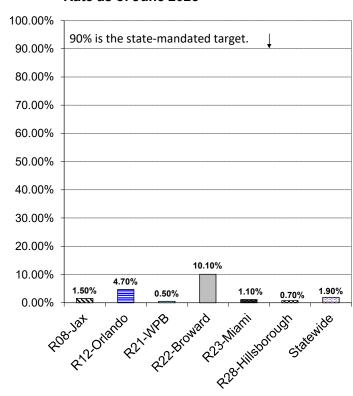


# Welfare Transition Program (WTP) Two-Parent Family Participation Data for the Big 6 Regions

## Month-to-Month Participation Rate from July 2024 to June 2025

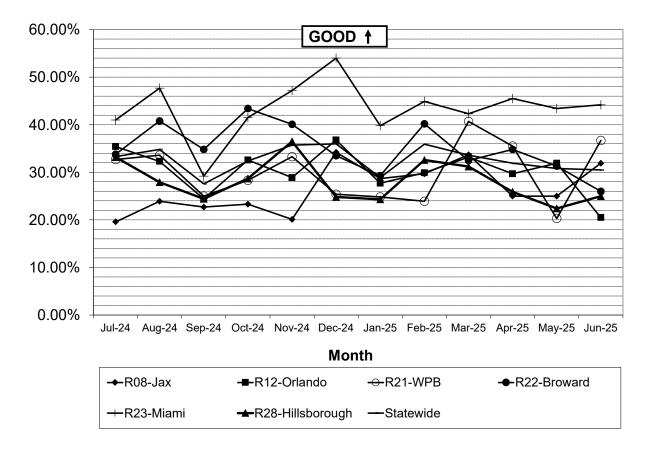


# Program Year-to-Date (YTD) Participation Rate as of June 2025

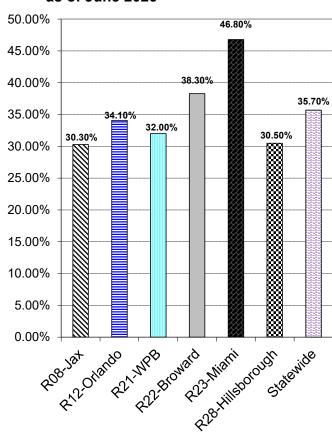


# Welfare Transition Program (WTP) Entered Employment (EE) Data for the Big 6 Regions

# Month-to-Month Entered Employment Rate from July 2024 to June 2025



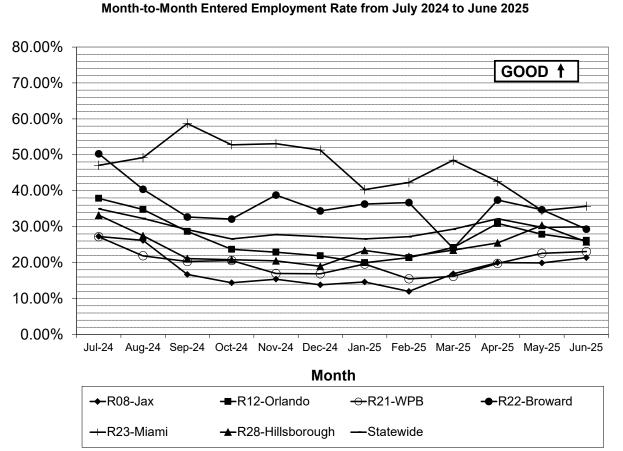
# Program Year-to-Date (YTD) EE Rate as of June 2025



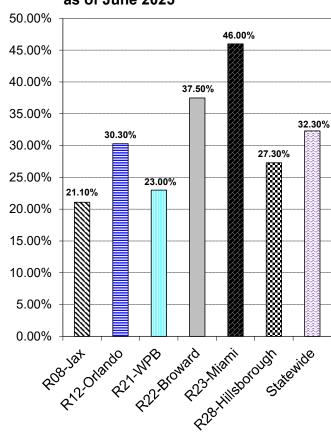
# **Analysis of Welfare Transition Program (WTP) Performance**

|   | <u>Measure</u>  | Goal | Month (June) | <u>PYTD</u> |  |  |  |  |
|---|---|------|--------------|-------------|--|--|--|--|
| WTP Program                               | All Family Participation  | 50%  | 36.0%        | 40.0%       |  |  |  |  |
| Performance<br>At-A-Glance                | Two-Parent Family Participation   | 90%  | 11.0%        | 10.1%       |  |  |  |  |
|   | Entered Employment Rate (EER)   | 39%  | 26.0%        | 38.3%       |  |  |  |  |
| Current Situation and Performance Summary | In relation to the Big 6 Regions:  All Family Participation Rate CSBD ranks 1st in performance for the month and ranks 1st for Program Year 24/25  Two-Parent Participation Rate CSBD ranks 1st in performance for the month and ranks 1st for Program Year 24/25  Entered Employment Rate CSBD ranks 4th in performance for the month and ranks 2nd for Program Year 24/25   |      |              |             |  |  |  |  |
| Strategies and<br>Action Steps            | <ul> <li>To improve performance, we are implementing the following:</li> <li>To enhance job readiness and increase successful placements, we will introduce Pre-Employment Bootcamps prior to recruitment events for WTP customers. These intensive, short-format workshops will cover core soft skills, resume development, and interview preparation. Bootcamps aim to boost confidence, professionalism, and readiness among participants ahead of employer interactions.</li> <li>This year, CSBD implemented mini job fairs, which have proven to be an effective strategy for WTP customers to gain. These events are designed to align employer job openings with customers' specific employment history. The WTP Program Manager and Business Services team are actively engaging high-volume employers in retail, logistics, and healthcare with entry-level openings. Events will be scheduled monthly at each center.</li> <li>To boost our Two-Parent Family participation rate, we are currently reviewing and updating the initial assessment process so that they can better understand the benefits of both parents participating in the program. We are also surveying the Big Six regions in Florida for best practices in serving this group.</li> </ul> |      |              |             |  |  |  |  |

# Wagner-Peyser (WP) Program Entered Employment (EE) Data for the Big 6 Regions



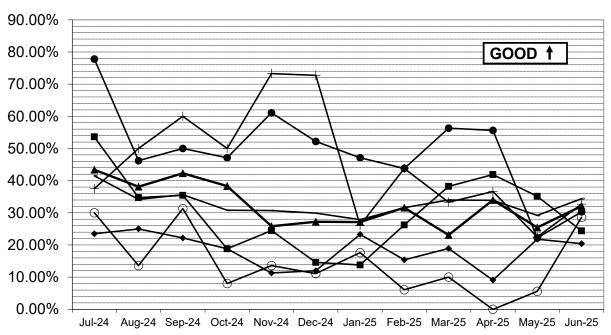
# Program Year-to-Date (YTD) EE Rate as of June 2025



# Analysis of Wagner-Peyser (WP) Performance

|   | <u>Measure</u>  | Perform   | ance*  |
|---|---|---|--|
| WD Broarom                                |   | Month (June)  | PYTD   |
| WP Program Performance At-A-Glance        | Entered Employment<br>Rate (EER)  | 29.30%  | 37.5%  |
|   | <u>-</u>  | ance detail is based on the Monthly Man  TD rate will adjust at the end of the progr                          | • • •  |
| Current Situation and Performance Summary | In relation to the Big 6 R<br>CSBD ranks 2 <sup>nd</sup> for the r  | egions:<br>month and ranks 2nd year-to-date in  | Entered Employment Rate.   |
| Strategies and<br>Action Steps            | <ul> <li>Wagner-Peyser st<br/>Services team to<br/>efforts. These sess<br/>specialized events<br/>and access to tailo<br/>workforce solutions</li> <li>To better engage of<br/>enables staff to se</li> </ul> | our virtual audience, we are explorir<br>end targeted messages to custome<br>p deliver timely reminders about | coordinate on-site recruitment yer engagement strategies, and loyers gain data-driven support sers benefit from more impactful and an email-to-text solution that rs based on their job interests. |

# **Veterans' Entered Employment (EE) Data for the Big 6 Regions**



Month

<del>○</del>R21-WPB

---Statewide

-R22-Broward

-R12-Orlando

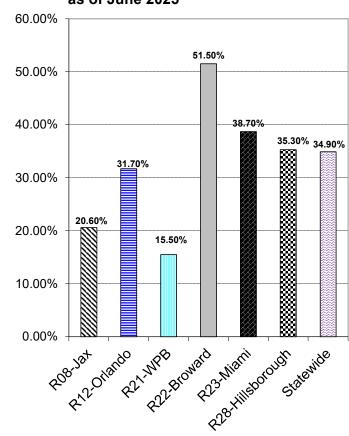
→R28-Hillsborough

→R08-Jax

+R23-Miami

Month-to-Month Entered Employment Rate from July 2024 to June 2025

# Program Year-to-Date (YTD) EE Rate as of June 2025

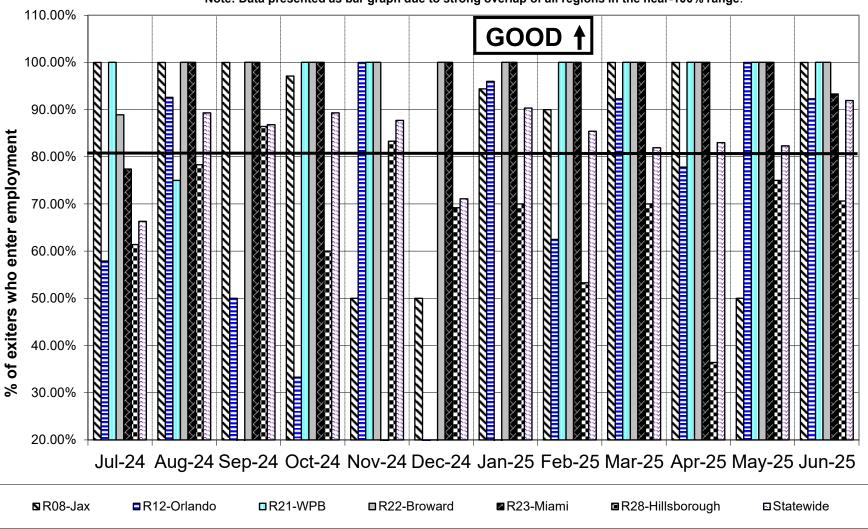


# **Analysis of Veterans' Performance**

|   | <u>Measure</u>  | Perfo  | rmance*  |  |  |  |
|---|---|--|--|--|--|--|
| Veterans Program                                |   | Month(June)  | PYTD   |  |  |  |
| Performance At-A-<br>Glance                     | EnteredEmployment Rate (EER)  | 30.30%   | 51.50%   |  |  |  |
|   | *Please note: The performance detail is b   | ased on the Monthly Management Repo  | ort (MMR).   |  |  |  |
| Current Situation and<br>Performance<br>Summary | The veteran entered employment rate has risen by 8.5% over the last month, positioning our region at the top among the big six regions.  In relation to the Big 6 Regions:  CSBD ranks 3 <sup>rd</sup> for the month and 1 <sup>st</sup> for the Program Year in Veterans' Entered Employment Rate. |  |  |  |  |  |
| Strategies and Action<br>Steps                  | connect veterans with high- collaboration through employe who match the veterans' ski employers better.  The state requires that staff of meetings with job-ready vete goal is to create customized   | staff have begun using EconoVue to demand job opportunities. This dater engagement efforts have helped alls. As a result of the outreach, we conduct follow-ups on a monthly base trans to focus on building stronger don-the-job training and direct plate transition from the military. This | ita-driven approach and stronger align outreach efforts to employers ire able to connect veterans with is. The veteran team holds weekly partnerships with employers. The acement opportunities that match |  |  |  |

# Comparison of the Workforce Inovation and Opportunity Act (WIOA) Entered Employment Rate for Adult & Dislocated Workers across the 6 largest Regions in Florida from July 2024 to June 2025

Note: Data presented as bar graph due to strong overlap of all regions in the near-100% range.



# Analysis of Workforce Innovation and Opportunity Act Adult and Dislocated Worker Performance

| WIO A Drogge                                    | <u>Measure</u>  |   | formance   |  |  |  |  |
|---|---|---|--|--|--|--|--|
| WIOA Program Performance At-                    |   | Month (June)  | PYTD   |  |  |  |  |
| A-Glance  | Entered Employment<br>Rate  | 100%  | 89.1%  |  |  |  |  |
| Current Situation and<br>Performance<br>Summary | ance Training.  |   |  |  |  |  |  |
| Strategies and<br>Action Steps                  | CSBD conducted needs and is law which is a recruited or the even mid-level been select the longand grown are.  Training short-term and start fatigue, p | unching the "Back to Work, Back in itment and employment fair tailore in will feature employers actively job openings across a range of ected based on their alignment with term unemployed population. By with-oriented positions, the fair aim providers will also attend the extending within 12 months. This approximation is approximately that would allow job second the extending within 12 months. This approximation is approximately that would allow job second the extending within 12 months. This approximation is approximately account to the extending within 12 months. This approximation is approximately account to the extending within 12 months. | unemployed customer employment to School" Fair in September 2025, ed to the needs of this population.  Trecruiting for both entry-level and industries. These employers have ith the skill sets and career goals of offering a mix of accessible roles are to meet job seekers where they went and discuss opportunities for eekers to complete their education oppoach is tailored to reduce training er people remain stuck in long-term |  |  |  |  |

# Overview of the CareerSource Broward Region Not Seasonally Adjusted July 18, 2025

• The unemployment rate in the CareerSource Broward region (Broward County) was 3.7 percent in June 2025. This rate was 0.3 percentage point greater than the region's year ago rate of 3.4 percent. The region's June 2025 unemployment rate was 0.2 percentage point lower than the state rate of 3.9 percent. The labor force was 1,087,810, down 939 (-0.1 percent) over the year. There were 40,301 unemployed residents in the region.

## Fort Lauderdale-Pompano Beach-Sunrise Metro Division

- In June 2025, nonagricultural employment in the Fort Lauderdale-Pompano Beach-Sunrise MD was 926,600, an increase of 11,400 jobs (+1.2 percent) over the year.
- The Other Services (+3.5 percent); Professional and Business Services (+2.1 percent); Leisure and Hospitality (+2.0 percent); Government (+2.0 percent); Manufacturing (+1.6 percent); and Financial Activities (+0.4 percent) industries grew faster in the metro area than statewide over the year.
- The Fort Lauderdale-Pompano Beach-Sunrise MD had the highest annual job growth compared to all the metro areas in the state in the Professional and Business Services (+3,600 jobs) industry.
- The Fort Lauderdale-Pompano Beach-Sunrise MD had the second highest annual job growth compared to all the metro areas in the state in the Trade, Transportation, and Utilities (+2,600 jobs); Government (+2,000 jobs); and Other Services (+1,300 jobs) industries.
- The Fort Lauderdale-Pompano Beach-Sunrise MD had the second fastest annual job growth rate compared to all the metro areas in the state in the Other Services (+3.5 percent) and Professional and Business Services (+2.1 percent) industries.
- The Fort Lauderdale-Pompano Beach-Sunrise MD was tied for the third highest annual job growth compared to all the metro areas in the state in the Financial Activities (+300 jobs) industry.
- The industries gaining jobs over the year were Professional and Business Services (+3,600 jobs); Trade, Transportation, and Utilities (+2,600 jobs); Leisure and Hospitality (+2,000 jobs); Government (+2,000 jobs); Other Services (+1,300 jobs); Education and Health Services (+600 jobs); Manufacturing (+500 jobs); and Financial Activities (+300 jobs).
- The industries losing jobs over the year were Construction (-1,100 jobs) and Information (-400 jobs).

Note: All data are subject to revision.

Source: Florida Department of Commerce, Bureau of Workforce Statistics and Economic Research.

| Unemployment Rates                    |        |        |        |
|---------------------------------------|--------|--------|--------|
| (not seasonally adjusted)             | Jun-25 | May-25 | Jun-24 |
| CareerSource Broward (Broward County) | 3.7%   | 3.3%   | 3.4%   |
| Florida                               | 3.9%   | 3.5%   | 3.6%   |
| United States                         | 4.4%   | 4.0%   | 4.3%   |

|  | Ft. Lauderdal | e-Pompano I  | Beach-Deerfi | eld Beach |           |           |         |         |
|--|---------------|--------------|--------------|-----------|-----------|-----------|---------|---------|
|  |               | Metropolitar | Division     |           | Florida   |           |         |         |
| Nonagricultural Employment by Industry     |               |              |              | percent   |           |           |         | percent |
| (not seasonally adjusted)                  | Jun-25        | Jun-24       | change       | change    | Jun-25    | Jun-24    | change  | change  |
| Total Employment                           | 926,600       | 915,200      | 11,400       | 1.2       | 9,968,000 | 9,823,200 | 144,800 | 1.5     |
| Mining and Logging                         | #N/A          | #N/A         | #N/A         | #N/A      | 5,700     | 5,700     | 0       | 0.0     |
| Construction                               | 54,100        | 55,200       | -1,100       | -2.0      | 657,000   | 651,500   | 5,500   | 0.8     |
| Manufacturing                              | 32,300        | 31,800       | 500          | 1.6       | 431,800   | 430,000   | 1,800   | 0.4     |
| Trade, Transportation, and Utilities       | 205,400       | 202,800      | 2,600        | 1.3       | 2,001,800 | 1,973,500 | 28,300  | 1.4     |
| Wholesale Trade                            | 55,200        | 53,900       | 1,300        | 2.4       | 402,700   | 396,000   | 6,700   | 1.7     |
| Retail Trade                               | 109,500       | 106,900      | 2,600        | 2.4       | 1,163,600 | 1,148,700 | 14,900  | 1.3     |
| Transportation, Warehousing, and Utilities | 40,700        | 42,000       | -1,300       | -3.1      | 435,500   | 428,800   | 6,700   | 1.6     |
| Information                                | 19,700        | 20,100       | -400         | -2.0      | 159,300   | 156,700   | 2,600   | 1.7     |
| Financial Activities                       | 73,900        | 73,600       | 300          | 0.4       | 688,100   | 687,500   | 600     | 0.1     |
| Professional and Business Services         | 175,200       | 171,600      | 3,600        | 2.1       | 1,630,600 | 1,616,100 | 14,500  | 0.9     |
| Education and Health Services              | 121,800       | 121,200      | 600          | 0.5       | 1,565,800 | 1,514,700 | 51,100  | 3.4     |
| Leisure and Hospitality                    | 101,400       | 99,400       | 2,000        | 2.0       | 1,337,500 | 1,322,000 | 15,500  | 1.2     |
| Other Services                             | 38,300        | 37,000       | 1,300        | 3.5       | 388,400   | 379,500   | 8,900   | 2.3     |
| Government                                 | 104,400       | 102,400      | 2,000        | 2.0       | 1,102,000 | 1,086,000 | 16,000  | 1.5     |

|                                       |            |            |         | percent |
|---------------------------------------|------------|------------|---------|---------|
| Population                            | 2024       | 2023       | change  | change  |
| CareerSource Broward (Broward County) | 2,037,472  | 2,002,786  | 34,686  | 1.7     |
| Florida                               | 23,372,215 | 22,904,868 | 467,347 | 2.0     |

|                                       |          |          |         | percent |
|---------------------------------------|----------|----------|---------|---------|
| Average Annual Wage                   | 2024     | 2023     | change  | change  |
| CareerSource Broward (Broward County) | \$71,492 | \$69,239 | \$2,253 | 3.3     |
| Florida                               | \$69,492 | \$66,447 | \$3,045 | 4.6     |

Note: All data are subject to revision.

Source: Florida Department of Commerce, Bureau of Workforce Statistics and Economic Research.